

SMALL BUSINESS INCENTIVE PROGRAM APPLICATION

The Small Business Incentive Program can provide eligible applicants the following: an eight percent (8%) NYS sales tax exemption on all construction materials, machinery & equipment and FF&E.

Applicants seeking assistance must complete this application and provide additional documentation if required. A **non-refundable** application fee of \$250.00 must be included with this application. Make check payable to The Agency Broome County IDA.

The Applicant requesting a sales tax exemption from the Agency/IDA must include in the application a realistic estimate of the value of the savings anticipated to be received. As per NYS 2013 Budget Law and the regulations expected to be enacted thereunder are expected to require that the Agency/IDA recapture any benefit that exceeds the amount listed in the application.

Please answer all questions. Use "None" or "Not Applicable" where necessary.

CMP-Advanced Mechanical Solutions NYLLC

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APPLICANT

Name

Address	159.5 IN Griswold Street	
City/State/Zip	Binghamton, NY 13904	
Tax ID No.	030597227	
Contact Name	Dan Micholychak	
Title	Sr. Manufacturing Engineer	
Telephone	(607) 201-9244	
E-Mail	dmicholychak@cmp-ams.com	
Owners of 20% of	or more of Applicant Company	
Name	% Corporate Title	
Benefit Requeste	ed	
	ed ax Exemption	
Sales Ta		
Sales Ta	ax Exemption	
Sales Ta	roject (check all that apply)	
Description of p New Co Existing	roject (check all that apply)	
Description of p New Co Existing	roject (check all that apply) enstruction Facility	
Description of p New Co Existing	roject (check all that apply) onstruction projectlity acquisition	
Description of p New Co Existing	roject (check all that apply) onstruction a Facility acquisition expansion	

GENERAL DESCRIPTION OF THE PROJECT

(Attached additional sheets as necessary)

Infrastructure adjustments are to be made in the facility and also to the grounds of the facility. Examples of the modifications include but are not limited to: Purchase and installation of new manufacturing equipment such as welding power supplies, welding positioners, dust collection systems, finishing systems, water testing systems, assembly and fullfillment systems, & handling and organization equipment. Upgrades to electrical & mechanical systems, as well as lighting, heating & cooling equipment. And, external modifications such as landscaping, roof repair, and parking lot resurfacing.

TAX MAP ID NUMBER: 144.52-1-22.11

PROJECT TIMELINE

2022	
Start Date	_
2025	
End Date	
159.5 N Griswold Street	
Project Address	
Contractor(s) tologos refer to required I coal I sh	

Contractor(s) *please refer to required Local Labor Policy

State Environmental Quality Review (SEQR) Act Compliance

The Agency, in granting assistance to the Applicant, is required to comply with the New York State Environmental Quality Review Act (SEQR). This is applicable to projects that require the state or local municipality to issue a discretionary permit, license or other type of Approval for that project.

Does the proposed project require discretionary permit, license or other type of approval by the state or local municipality?

YES – Include a copy of any SEQR or other documents related to this project including Environmental Assessment Form, Final Determination, Local Municipality Negative Declaration.



NO

LOCAL LABOR POLICY

It is the goal of the The Agency to maximize the use of local labor for each project that receives benefits from The Agency. This policy applies to general contractors, subcontractors, trade professionals, and their employees. The Agency's Local Labor Area consists of the following New York State counties: Broome, Chemung, Chenango, Cortland, Delaware, Otsego, Schuyler, Steuben, Tioga and Tompkins.

APPLICANT PROJECT COSTS

~	rehabilitation, improvement and/or equipping of the the APPLICANT.	
	Building Construction or Renovation	
	a. MATERIALS	a. \$0
	b. LABOR	b. \$ <u>121,000</u>
	Site Work	. 287 000
	c. MATERIALS	c. \$287,000
	d. LABOR	d. \$168,000
	e. Non-Manufacturing Equipment	e. \$12,000
	f. Furniture and Fixtures	f. \$ <u>10,000</u>
	g. LAND and/or BUILDING Purchase	g. \$ <u>0</u>
	h. Soft Costs (Legal, Architect, Engineering)	h. \$2,000
	Other (specify) i. Surveying	i. \$2,000
	j. Landclearing	j. \$25,000
	k	
		k. \$
	TOTAL PROJECT COSTS	<u>\$627,0</u> 00
В.	Sources of Funds for Project Costs:	
	a. Bank Financing	a. \$ <u>627,000</u>
	b. Public Sources	b. \$
	Identify each state and federal grant/credit	
		\$
		\$ \$
		\$
		\$
	c. Equity	\$
	TOTAL SOURCES	\$ 1027, W
C.	Has the applicant made any arrangements for the financing of this project?	
	Yes●No	
	If so, please specify bank, underwriter, etc.	
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VALUE OF INCENTIVES

A. Sales Tax Exemption Benefit

Estimated value of goods that will be exempt from New York State and local sales tax (materials, non-manufacturing equipment, furniture and fixtures - line a,c,e,f from Project Costs)	\$ 309,000.00
Estimated value of New York State and local sales tax exemption (8% of value of eligible goods)	\$ 24,720.00
Estimated duration of sales tax exemption (The sales tax letter shall be valid for a period of twelve (12) months.	12 months

PROJECTED EMPLOYMENT

Will this investment result in the creation of new jobs? If so, how many?	75.00
Current number of full time employees:	145.00
Estimated annual salary range of jobs to be created:	
Annual Salary range from: 50,000 to 110,000	
Estimated annual salary range of current jobs:	
Annual Salary range from: 45,000 to 100,000	

*Upon approval of this application, the business agrees to provide FTE and all construction job information, along with its NYS 45 in all years that a sales tax benefit is claimed.

APPLICATION & ADMINISTRATIVE FEES

A. Application Fee:

A non-refundable application fee of \$250.00 shall be charged to each applicant and accompany the completed application.

\$ 250.00

B. Administrative Fee:

A non-refundable administrative fee is due and payable prior to the issuance of a Sales Tax Letter. The administrative fee is based on the size and scope of the project, and is determined on a case by case basis.

\$ 500. W

TOTAL TAX EXEMPTION FEES

\$ 750.W

This Application, including without limitation, information regarding the amount of New York State and local sales and use tax exemption benefits, is true, accurate and complete.

The Agency reserves the right to terminate, modify, or recapture Agency benefits if:

- (i) an applicant or its sub-agency (if any) authorized to make purchases for the benefit of the project is not entitled to the sales and use tax exemption benefits;
- (ii) sales and use tax exemption benefits are in excess of the amounts authorized by the Agency to be taken by the applicant or its sub-agents;
- (iii) sales and use tax exemption benefits are for property or services not authorized by the Agency as part of the project;
- (iv) the applicant has made material, false, or misleading statements in its application for financial assistance;
- (v) the applicant has committed a material violation of the terms and conditions of a Project Agreement.

(vi) As of the date of the Application this project is in substantial compliance with all provisions of GML Article 18-A, including but not limited to, the provisions of GML Section 859-a and GML Section 862(1) (the anti-raid provision) and if the project involves the removal or abandonment of a facility or plant within the state, notification by the IDA to the chief executive officer or officers of the municipality or municipalities in which the facility or plant was located.

Netary Public, State of New York Registration #01AB6221930 Qualified in Broome County Commission Expires

APPLICANT COMPANY

Sworn to before me this

Signature

Title Da

1001

(Notary Public)

LABOR POLICY

Local General Contractor, Subcontractor, Trades and Labor Policy

It is the goal of the The Agency/IDA to maximize the use of local labor for each project that receives benefits from the Agency/IDA. This policy applies to general contractors, subcontractors, trade professionals, and their employees. The Agency/IDA's Local Labor Area consists of the following New York State counties: Broome, Chemung, Chenango, Cortland, Delaware, Otsego, Schuyler, Steuben, Tioga and Tompkins.

Every applicant is obligated to provide written proof and data (see attached ... forms) to the Agency/IDA as to the physical location of all the contractors who worked on the project.

The Agency/IDA will review the data provided and determine, on a case-by-case basis and in a fully-transparent manner, whether the Applicant has substantially conformed to the policy.

An Applicant will not be deficient if the proposed project requires specifically skilled labor that is unavailable in the Local Labor Area.

An Applicant will not be deficient if the proposed project utilizes parts and supplies assembled elsewhere because no such assembly is available in the Local Labor Area.

An Applicant will be held non-compliant with the Labor Policy if it imports labor from outside the Local Labor Area when equal labor that is ready, willing, cost-competitive, etc. resides in the Local Labor Area.

The Agency**IDA** may determine on a case-by-case basis to waive any portion of this policy for a project or a portion of a project where consideration of warranty issues, necessity of specialized skills, significant cost differentials between local and non-local services, documented lack of workers meeting the Local Labor Requirement or if other compelling circumstances exist.

In consideration of the extension of financial assistance by the Agency/IDA CMP - Advance d Martithe
Applicant) understands the Local Labor Policy and agrees to submit either or both a Local Labor Utilization Report or a
Non Local Labor Utilization Report at the time that construction ends on the project to the Agency.

The Applicant understands an Agency/IDA tax-exempt certificate is valid for one year from the effective date of the project inducement. If an Applicant wishes to request an extension, a letter must be sent 30 days prior to the end date to the Executive Director, on company letterhead, explaining the necessity for the extension.

The Applicant further understands any request for a waiver to this policy must be submitted in writing and approved by the Agency/IDA before a tax-exempt certificate is issued or extended.

The Applicant further understands that if the required forms are not submitted to the Agency/**IDA**, the Agency/**IDA** shall have the authority to immediately terminate any and all Financial Assistance being provided to the Project.

l agree to the conditions of this agreement and certify all information provided regarding the construction and employment activities for the Project as of (Submission date).

Sworn to before me this

SIGNATURE:

NATALIE C. ABBADESSA
Notary Public, State of New York
Registration #01AB6221930
Qualified In Broome County
Commission Expires

(Notary Public

The following organizations must be solicited in writing for the purpose of meeting the requirements of this Agreement:

**Documentation of solicitation MUST be provided to the Agency.

The Builders Exchange of the Southern Tier, Inc. 15 Belden Street Binghamton, NY 13903 brad@bxstier.com (607) 771-7000

Binghamton/Oneonta Building Trades Council 11 Griswold Street Binghamton, NY 13904 raikens@iuoe158.org (607) 723-9593

IBEW Local 241 134 Cecil A. Malone Dr. Building Trades Ithaca, NY 14850 businessmanager@ibewlocal241.com (607) 272-2809 Southern Tier Building Trades Council 1200 Clemens Center Parkway Elmira, NY 14901 businessmanager@ibewlocal139.org (607) 732-1237

Dodge Reports
http://construction.com/dodge/submit-project.asp
830 Third Ave., 6th Floor
New York, NY 10022
support@construction.com

Building Trades Katie Fairbrother, Secretary kfairbrother@ualocal112.org 607-723-9593

LOCAL LABOR UTILIZATION REPORT To be completed for all contractors residing within the Broome County IDA Local Labor Area

PROJECT ADDRESS:		СПҮ	4	STATE:	ZIP:
EMAIL:			PHONE:		
ENERAL CONTRACTOR/	CONSTRUCTION MANA	GER:			
ONTACT:					
DDRESS:		спу	·	STATE:	ZIP:
MAIL:			PHONE:		
ПЕМ	CONTRACT/SUB	ADDRESS	EMAIL	PHONE	AMOUNT
Site/Demo					
undation/Footings					
Building					
Masonry					
Metals					
/ood/Casework	Tanahan k				
nermal/Moisture					
oors, Windows & Glazing					
Finishes					
Electrical					
HVAC					
Plumbing					
Specialties					
M& E					
FF & E				i etgizki	
Utilities					
ving/Landscaping					
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NON LOCAL LABOR UTILIZATION REPORT To be completed for all contractors not residing within the Broome County IDA Local Labor Area

PROJECT ADDRESS:		спу:		STATE:	ZIP:
MAIL:			PHONE:		
ENERAL CONTRACTOR	/CONSTRUCTION MANAG	ER:			
ONTACT:					
DDRESS:		спу:		STATE:	ZIP:
MAIL:			PHONE:		
ПЕМ	CONTRACT/SUB	ADDRESS	EMAIL	PHONE	AMOUNT
Site/Demo					
indation/Footings					
Building		120200		F. B. A. A.	
Masonry					
Metals					
/ood/Casework					
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Finishes					
Electrical					
HVAC					- 02
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Specialties		and the second			
M& E					
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Utilities				1. 2015	
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