

Procurement Report for Broome Industrial Development Agency

Fiscal Year Ending: 12/31/2022

Run Date: 07/24/2023

Status: CERTIFIED

Certified Date : 03/31/2023

Procurement Information:

Question		Response	URL (If Applicable)
1.	Does the Authority have procurement guidelines?	Yes	www.theagency-ny.com
2.	Are the procurement guidelines reviewed annually, amended if needed, and approved by the Board?	Yes	
3.	Does the Authority allow for exceptions to the procurement guidelines?	Yes	
4.	Does the Authority assign credit cards to employees for travel and/or business purchases?	Yes	
5.	Does the Authority require prospective bidders to sign a non-collusion agreement?	Yes	
6.	Does the Authority incorporate a summary of its procurement policies and prohibitions in its solicitation of proposals, bid documents, or specifications for procurement contracts?	Yes	
7.	Did the Authority designate a person or persons to serve as the authorized contact on a specific procurement, in accordance with Section 139-j(2)(a) of the State Finance Law, "The Procurement Lobbying Act"?	Yes	
8.	Did the Authority determine that a vendor had impermissible contact during a procurement or attempted to influence the procurement during the reporting period, in accordance with Section 139-j(10) of the State Finance Law?	No	
8a.	If Yes, was a record made of this impermissible contact?		
9.	Does the Authority have a process to review and investigate allegations of impermissible contact during a procurement, and to impose sanctions in instances where violations have occurred, in accordance with Section 139-j(9) of the State Finance Law?	Yes	

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Procurement Transactions Listing:

1. Vendor Name	ABC Creative, LLC	Address Line1	235 Walton Street
Type of Procurement	Consulting Services	Address Line2	
Award Process	Authority Contract - Competitive Bid	City	SYRACUSE
Award Date	12/1/2021	State	NY
End Date	12/31/2024	Postal Code	13202
Fair Market Value		Plus 4	
Amount	\$125,000.00	Province/Region	
Amount Expended For Fiscal Year	\$25,000.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	To propose and develop marketing strategies to continue to build brand visibility and overall awareness.

2. Vendor Name	Air Temp Heating & Air Conditioning, Inc.	Address Line1	1165 Upper Front Street
Type of Procurement	Other	Address Line2	
Award Process	Authority Contract - Competitive Bid	City	BINGHAMTON
Award Date	10/1/2018	State	NY
End Date	9/30/2024	Postal Code	13905
Fair Market Value		Plus 4	
Amount	\$13,095.00	Province/Region	
Amount Expended For Fiscal Year	\$13,095.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	Heating & Air Conditioning Maintenance Agreement

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3. Vendor Name	BCC Housing Development Corporation	Address Line1	SUNY Broome Housing Office
Type of Procurement	Other	Address Line2	PO Box 1017
Award Process	Authority Contract - Competitive Bid	City	BINGHAMTON
Award Date	3/22/2021	State	NY
End Date		Postal Code	13902
Fair Market Value		Plus 4	
Amount	\$27,146.31	Province/Region	
Amount Expended For Fiscal Year	\$27,146.31	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	Provide cleaning services for Agency-owned office building at 5 South College Drive, Binghamton. Company was chosen through open bid.

4. Vendor Name	Chmura Economics & Analytics	Address Line1	1309 East Cary Street
Type of Procurement	Technology - Software	Address Line2	Suite 200
Award Process	Authority Contract - Non-Competitive Bid	City	RICHMOND
Award Date	5/18/2022	State	VA
End Date	5/17/2023	Postal Code	23219
Fair Market Value	\$16,598.94	Plus 4	
Amount	\$16,598.94	Province/Region	
Amount Expended For Fiscal Year	\$16,598.94	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	Software and licensing for data and analytics platform to assist in workforce and economic development. This contract was a non-competitive bid for a specialized sole-source provider.

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5. Vendor Name	Digital - ORB	Address Line1	4600 Vestal Parkway East
Type of Procurement	Other Professional Services	Address Line2	
Award Process	Non Contract Procurement/Purchase Order	City	VESTAL
Award Date		State	NY
End Date		Postal Code	13850
Fair Market Value		Plus 4	
Amount		Province/Region	
Amount Expended For Fiscal Year	\$22,619.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	Advertising

6. Vendor Name	Elan Planning, Design & Landscape	Address Line1	18 Division Street
Type of Procurement	Consulting Services	Address Line2	Studio 304
Award Process	Authority Contract - Competitive Bid	City	SARATOGA SPRINGS
Award Date	6/8/2022	State	NY
End Date		Postal Code	12866
Fair Market Value		Plus 4	
Amount	\$21,015.00	Province/Region	
Amount Expended For Fiscal Year	\$21,015.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	.Site Inventory Evaluation And Prioritization regarding the potential development of a large scale corporate park. Professional Services Related to Various Projects for The Agency Broome County IDA/LDC under the 2022 Three (3) Year Term Contract fo

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7. Vendor Name	Insero & Co.	Address Line1	20 Thornwood Drive
Type of Procurement	Financial Services	Address Line2	Suite 200
Award Process	Authority Contract - Competitive Bid	City	ITHACA
Award Date	9/20/2017	State	NY
End Date	9/20/2022	Postal Code	14850
Fair Market Value		Plus 4	
Amount	\$8,850.00	Province/Region	
Amount Expended For Fiscal Year	\$8,850.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	Provide accounting and auditing services to the Agency; prepare annual audited financial statements. The firm was chosen following an open bid.

8. Vendor Name	J.G. Maintenance	Address Line1	26 Laine Court
Type of Procurement	Design and Construction/Maintenance	Address Line2	
Award Process	Non Contract Procurement/Purchase Order	City	APALACHIN
Award Date		State	NY
End Date		Postal Code	13732
Fair Market Value		Plus 4	
Amount		Province/Region	
Amount Expended For Fiscal Year	\$23,609.31	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	The vendor provides maintenance for all properties managed by the Agency.

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9. Vendor Name	National Development Council	Address Line1	P.O. Box 845300
Type of Procurement	Other Professional Services	Address Line2	
Award Process	Authority Contract - Competitive Bid	City	BOSTON
Award Date	4/1/2021	State	MA
End Date	3/31/2022	Postal Code	02284
Fair Market Value		Plus 4	5300
Amount	\$24,000.00	Province/Region	
Amount Expended For Fiscal Year	\$24,000.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	Provide community and economic development consulting services. Firm retained subsequent to an open bid RFP.

10. Vendor Name	New York Real Estate Journal	Address Line1	PO Box 55
Type of Procurement	Other Professional Services	Address Line2	
Award Process	Non Contract Procurement/Purchase Order	City	ACCORD
Award Date		State	MA
End Date		Postal Code	02018
Fair Market Value		Plus 4	
Amount		Province/Region	
Amount Expended For Fiscal Year	\$5,315.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	Adversting Placement

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11. Vendor Name	Parlor City Upstate Office Furniture	Address Line1	4301 Vestal Rd.
Type of Procurement	Other Professional Services	Address Line2	
Award Process	Non Contract Procurement/Purchase Order	City	VESTAL
Award Date		State	NY
End Date		Postal Code	13850
Fair Market Value		Plus 4	
Amount		Province/Region	
Amount Expended For Fiscal Year	\$9,891.50	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	office furniture

12. Vendor Name	Riger Advertising	Address Line1	53 Chenango St.
Type of Procurement	Consulting Services	Address Line2	P.O. Box 1623
Award Process	Authority Contract - Competitive Bid	City	BINGHAMTON
Award Date	1/1/2022	State	NY
End Date	12/31/2022	Postal Code	13902
Fair Market Value		Plus 4	
Amount	\$9,996.00	Province/Region	
Amount Expended For Fiscal Year	\$9,996.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	Advertising strategy and media placement. The firm was chosen following an open bid.

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13. Vendor Name	Sentry Alarms	Address Line1	40 Chenango Street
Type of Procurement	Other Professional Services	Address Line2	
Award Process	Non Contract Procurement/Purchase Order	City	BINGHAMTON
Award Date		State	NY
End Date		Postal Code	13901
Fair Market Value		Plus 4	2902
Amount		Province/Region	
Amount Expended For Fiscal Year	\$13,213.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	Security system upgrade for FIVE South College Drive Building.

14. Vendor Name	Shumaker Consulting & Land Surveying, DPC	Address Line1	143 Court Street
Type of Procurement	Other Professional Services	Address Line2	
Award Process	Authority Contract - Competitive Bid	City	BINGHAMTON
Award Date	6/3/2022	State	NY
End Date	6/3/2025	Postal Code	13901
Fair Market Value		Plus 4	
Amount	\$19,974.61	Province/Region	
Amount Expended For Fiscal Year	\$19,974.61	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	Mapping and surveying of properties.

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15. Vendor Name	SpeedPro Imaging	Address Line1	6507 Basile Row
Type of Procurement	Other Professional Services	Address Line2	
Award Process	Non Contract Procurement/Purchase Order	City	EAST SYRACUSE
Award Date		State	NY
End Date		Postal Code	13057
Fair Market Value		Plus 4	
Amount		Province/Region	
Amount Expended For Fiscal Year	\$5,649.50	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	Wall graphics for FIVE South College Drive.

16. Vendor Name	Thomas, Collison, Meagher & Seiden	Address Line1	1201 Monroe Street
Type of Procurement	Legal Services	Address Line2	PO Box 329
Award Process	Authority Contract - Non-Competitive Bid	City	ENDICOTT
Award Date	12/20/2010	State	NY
End Date		Postal Code	13761
Fair Market Value	\$113,848.53	Plus 4	
Amount	\$113,848.53	Province/Region	
Amount Expended For Fiscal Year	\$113,848.53	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	Provide legal services to the Agency. The contract has been retained year to year because of the firm's historical knowledge and longstanding relationship with the Agency.

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17. Vendor Name	hue	Address Line1	1033 Lenox Avenue
Type of Procurement	Consulting Services	Address Line2	Apartment 314
Award Process	Authority Contract - Competitive Bid	City	MIAMI BEACH
Award Date	3/1/2021	State	FL
End Date	2/28/2022	Postal Code	33139
Fair Market Value		Plus 4	
Amount	\$22,520.00	Province/Region	
Amount Expended For Fiscal Year	\$22,520.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	Provide marketing and branding services. Assisting in brand development; video, print and web collateral. The firm was chosen following an open bid.

Additional Comments