

BROOME COUNTY INDUSTRIAL DEVELOPMENT AGENCY

November 13, 2019 ◆ 12:00 p.m. ◆ The Agency Conference Room FIVE South College Drive, Suite 201, 2nd Floor Binghamton, New York 13905

REVISED AGENDA

1.	Call to Order	J. Bernardo
2.	Approve Minutes – October 16, 2019 Board Meeting	J. Bernardo
3.	Public Comment	J. Bernardo
4.	 Executive Director's Report Updates Internal Financial Report – October 31, 2019 	S. Duncan
5.	Loan Activity Reports as of October 31, 2019	T. Gray
Nev	v Business	
6.	Resolution Authorizing a \$360,000 Loan Request From Davidge Holdings, LLC From the Steed and BDF Loan Programs to Assist it in the Acquisition of the Property and Building Located at 31 Front Street in the City of Binghamton, County of Broome and State of New York	T. Gray
7.	Resolution Approving an Extension of the Sales and Use Tax Exemption Letter of SaveAround Parkway, LLC, Dated December 11, 2018 Through, and Including, November 20, 2020	S. Duncan
8.	Resolution Accepting an Application from Canopy Growth USA, LLC, and/or Another Entity to be Determined, for a Sale/Leaseback or a Lease/Leaseback Transaction to Facilitate the Financing of the Acquisition, Redevelopment, Renovation, Expansion and Equipping of 47-51 Pine Camp Drive in the Town of Kirkwood, Broome County, New York and Authorizing The Agency to Set and Conduct a Public Hearing with Respect Thereto	S. Duncan
9.	Resolution Accepting an Application from Sam A. Lupo & Sons, Inc. and SSE3, LLC, for a Sale/Leaseback or a Lease/Leaseback Transaction to Facilitate the Financing of the Acquisition, Construction, Renovation and Equipping of 625 Dickson Street, Endicott, Town of Union, Broome County, New York and Authorizing The Agency to Set and Conduct a Public Hearing with Respect Thereto	S. Duncan
10.	Resolution Accepting Final Scoping Document for the Draft Generic Environmental Impact Statement	S. Duncan

11. Resolution approving Amendments to The Agency's Uniform Tax Exemption Policy, as Set Forth in Exhibit "A," Attached Hereto

S. Duncan

12. Executive Session: To Discuss Real Property

S. Duncan

13. Adjournment

J. Bernardo

BCIDA BOARD OF DIRECTORS

AGENDA ITEM #3: A \$360,000 loan request from Davidge Holdings, LLC from the Steed and BDF Loan Programs to assist it in the purchase of the property and building at 31 Front Street, Binghamton, New York 13905.

INTRODUCTION

Mr. Todd J. Anderson (45.0%) and Mr. Greg A. Chianis (45.0%), owners of Chianis & Anderson Architects, PLLC have applied for \$360,000 in financing to assist them in the acquisition of the property and building at 31 Front Street, Binghamton, NY. They intend to renovate and refurbish this historic building and relocate their currently leased offices to this location to serve their growing customer base. The project will result in the retention of 21 full time positions. Project uses and sources are as follows.

USE OF PROJECT FUNDS

Property and Building Acquisition	\$	680,000	(69.4%)
Renovations	\$	220,000	(22.4%)
FF&E	_\$	80,000	(8.2%)
TOTAL PROJECT COST	\$	980,000	(100.0%)

SOURCES OF PROJECT FUNDS

BCIDA STEED/BDF	\$ 360,000	(36.7%)
City of Binghamton LDC	\$ •	(36.7%)
Applicant Cash Equity	\$ 260,000	(26.6%)
TOTAL PROJECT COST	\$ 980,000	(100.0%)

COMPANY PROFILE

Since its inception in 2001, Chianis & Anderson Architects, PLLC has experienced continual steady growth and success, developing a reputation as a leader within its geographical area for providing high quality architectural and interior design services to a variety of clients. Throughout this period of time the company has developed a reputation as an expert in the field of healthcare facility design both locally, and throughout the northeastern United States. To support growth, C&AA has expanded within its current location at the building located at 84 Court Street in the City of Binghamton to a point where the business currently occupies approximately 6,000 SF of space over three floors. The vision for the future of the firm includes the development of upcoming younger leadership from within the firm and strategic positioning to continue to provide professional design services for many generations to come. Over the past several years the company has been looking to purchase a building that is suitable for its needs and to that end, has investigated and seriously considered many different locations in and out of the City of Binghamton. Prior to considering the Front Street property, a building in Endicott, New York was purchased and the company was well

into the process of developing that property for its move to that location. That process has been put on hold since energies are now focused on this exciting new opportunity.

This new project includes the purchase and renovation of 31 Front Street Binghamton, NY, most recently known as the Decker Mansion, and formerly known as the Davidge Mansion. This structure was built in 1903 by Sherwood Davidge who was a local Broome County businessman and entrepreneur at the turn of the century. The mansion was designed by Stanford Lacey from the Lacey family of architects and one that has ties to Isaac Perry. The building in recent years has served as offices for non-profit organizations, and most recently as the home office of Save-a-Round. The building was a subject of great debate several months ago, when it was under contract to be converted to student housing by an out of town developer. Ultimately this change of occupancy use was denied by the City.

The company's intention is to relocate the offices of Chianis & Anderson Architects from current leased space at 84 Court Street in Binghamton to the Davidge Mansion as a new, permanent and long-term solution; one that complements the firm's success. This relocation provides several advantages for Chianis & Anderson as it provides the firm with much needed on-site parking, a suitable and expandable office space for a growing firm and a corporate office housed in an identifiable architectural icon of the community. The City of Binghamton also benefits by this project, since it retains a successful firm in a downtown location along with retention of twenty-one (21) employees, and assures the City of the preservation of one of its most notable landmarks.

In addition to occupying the structure, Chianis & Anderson Architects is proposing limited additional lease space for professional office type use. The company also intends to make portions of the facility open to the public for special events. As architects and designers who are committed to the historic preservation movement, and to our local history, Chianis & Anderson's focus is to celebrate this beautiful structure and maintain this treasure long into the future.

JOB CREATION

The total current employment for Chianis & Anderson, PLLC, LLC is 21 full time employees. The applicants conservatively estimate that all 21 full time jobs will be retained over a three year period if the project proceeds as planned.

ENVIRONMENTAL IMPACT

The applicants believe that the project will not have a negative impact on the environment. It is anticipated however that a Phase I Environmental Site Assessment Report will be provided.

FINANCIAL REVIEW

Federal tax returns prepared by Piaker & Lyons, P.C. Binghamton, NY 13760 and applicant prepared financial statements indicate that net sales decreased from \$3,011,000 in FY16 to \$2,463,000 in FY17, a decrease of 18%. Management indicated

that the reduction could be attributed to the timing involved with bidding a project and contract awards. Sales rebounded in FY18 to \$2,694,000, an increase of 9%. Net sales are currently \$4,362,000 through 9/30/19 and are expected to increase to \$\$4,800,000 by the end of the year, an increase of an additional 16%. The increase in sales can be attributed to contracts with Chenango Memorial Hospital and JFM Real Estate that were on hold but are now moving forward.

A review of cost of goods sold and gross profits for the period FY16-FY18 revealed COGS at 0% since all expenses are posted under operating expense and therefore gross profits correspondingly are noted at 100%. The company posted pretax profits of \$476,000 in FY16, \$30,000 in FY17, \$584,000 in FY18 and a profit of \$1,807,000 through September 30, 2019; a profit of approximately \$2,000,000 is expected by the end of FY19.

Company assets as of December 31, 2018 totaled \$172,000 of which \$27,000 (15.6%) was cash and \$142,000 (82.6%) was fixed assets.

An applicant prepared financial statement for FY20 anticipates that the company will finish the year with net sales of \$5,899,000, an increase of an additional 23% from projected 2019 year end figures. Management stated the projection was conservatively prepared since the increase in sales is expected from new contracts already in hand with UHS Hospitals and Lourdes Hospital. The cost of goods sold is expected to be 43% in FY20 with gross profits at 57%. Operating expenses are anticipated to be 28%. The company expects an operating profit of \$1,741,000 by the end of FY20.

Chianis & Anderson Architects, PLLC is owned by Greg A. Chianis and Todd J. Anderson. An inquiry with the applicants' primary creditor, NBT Bank, indicated a satisfactory relationship. A recent credit report on Todd J. Anderson indicated a satisfactory credit history; Fair Isaac Score of 811. A recent credit report on Greg Chianis indicated three public records, one with New York State and two with the federal government. All three liens resulted during divorce proceedings and all have been released. These issues however resulted in a Fair Isaac Score of 595; Mr. Chianis is working with his attorney to remove them from his credit report.

NBT Bank has a \$354,000 line of credit with Chianis and Anderson. The balance of the line is \$33,332 and the interest rate is 6.0%. The loan is secured by all business assets.

The company has three auto loans. The first has a balance of \$6,002.16, an interest rate of 3.89%, and it matures in March 2020. The second has a principal balance of \$37,887.50, an interest rate of 5.84%, and it matures in October 2025. The third has a principal balance of \$22,652.19 and it matures in March 2022. All loans are secured by the specific vehicles.

To bring the current project to completion the applicants have applied for financing from the City of Binghamton Local Development Corporation (LDC) and the BCIDA. The status of the participants is as follows:

The City of Binghamton Local Development Corporation is considering \$360,000 in financing to assist the applicants with the acquisition and renovation of the property and

building at 31 Front Street, Binghamton, NY. The loan would be amortized 15 years with a 10 year term at an interest rate of 75% of the prime rate. The loan would be secured by a shared co-equal first mortgage with the BCIDA on the property and building located at 31 Front Street, Binghamton, NY. The loan would also be secured by a shared co-equal first position on rents and leases. The loan would also be secured by the corporate guarantee of Chianis & Anderson Architects, PLLC and the personal guarantees of Greg A. Chianis and Todd J. Anderson.

BCIDA: The applicants have applied for \$360,000 for use in the acquisition and renovation of the property and building at 31 Front Street, Binghamton, New York. The proposed term is 10 years, amortized for 15 years, at a fixed interest rate of 75% of the prime rate at the time of closing. The loan would be secured by a shared co-equal first mortgage with the City of Binghamton LDC on the property and building at 31 Front Street, Binghamton, New York. The loan would also have a shared co-equal first assignment of rents and leases with the City of Binghamton LDC as well as the corporate guarantee of Chianis & Anderson Architects, PLLC and the personal guarantees of Greg A. Chianis and Todd J. Anderson. The BCIDA would also be named as an assignee on the life insurance policy of Greg A. Chianis and Todd J. Anderson, each in the amount of the loan.

APPLICANT CASH EQUITY of \$260,000 will be used for building renovations (\$180,000) and furniture, fixtures and equipment (\$80,000).

CASH AVAILABLE TO SUPPORT EXISTING AND NEW DEBT SERVICE

Fiscal Year 2018 Interest Expense	\$ 8,000
Fiscal Year 2018 Depreciation Expense	\$ 14,000
Fiscal Year 2018 Rent Expense	\$ 90,000
Fiscal Year 2018 Net Income	\$ 584,000
Total Cash Available to Support Debt Service	\$ 696,000

DEBT SERVICE REQUIREMENTS OF THE PROPOSAL

TOTAL ANNUAL DEBT SERVICE PAYMENTS	\$ 106,996
New City of Binghamton LDC Annual Debt Service Payments	\$ 30,888
New BDF Annual Debt Service Payments	\$ 5,148
New STEED Annual Debt Service Payments	\$ 25,740
Existing Ally Auto Loan Annual Debt Service Payments	\$ 9,373
Existing NBT Bank LOC Annual Debt Service	\$ 21,240
Existing NBT Bank Auto Loan Annual Debt Service	\$ 14,607

RECOMMENDATION

Chianis & Anderson Architects, PLCC has been in business for over 18 years. Chianis & Anderson is a full-service architectural and interior design firm comprised of an innovative team of architects and designers who are committed to providing the highest level of service to its customers. The company's past growth has required it to utilize over 6000 ft.² of leased space over three floors of a downtown office building. Subsequent and anticipated growth now require additional space. After searching for an appropriate site that has included the purchase of a building on Washington Avenue in Endicott, New York, the company has selected a facility at 31 Front Street in Binghamton, New York. The former Davidge Mansion property was selected because of its landmark status as well as its prominent location; the square footage will also offer space for current and future growth opportunities. More importantly, the applicants believe that if the project proceeds as planned all 21current full time jobs will be retained over three years. Based on this and the information in the preceding sections, The ALC and I recommend a financing commitment under the following terms and conditions.

Borrower: Davidge Holdings, LLC

Loan Amount and Fund: \$360,000: The STEED Revolving Loan Program (\$300,000) and the BDF Revolving Loan Program (\$60,000)

Term of the Loan: 10 years amortized 15 years

Loan Interest Rate: 75% of the Prime Rate at the time of closing

Collateral and Security for the Loan: A shared co-equal first mortgage position with the City of Binghamton LDC on the property and building at 31 Front Street, Binghamton, New York. The loan would also be secured by a shared co-equal first assignment of rents and leases. The loan would also have the corporate guarantee of Chianis & Anderson Architects, PLLC as well as the personal guarantees of Greg A. Chianis and Todd J. Anderson. The BCIDA would also be named as an assignee on the life insurance policy of Greg A. Chianis and Todd J. Anderson, each in the amount of the loan.

Contingencies: Prior to the advance of any BCIDA funds proof must be received that a \$360,000 loan from the City of Binghamton Local Development Corporation has been approved. A satisfactory appraisal and Phase I on the property and building at 31 Front Street, Binghamton, NY must be received. Also, proof must be received that the applicants have made a \$260,000 cash investment in the project.

Addendum: This request is being presented on an exception basis since the amount of the loan exceeds the traditional cap of \$200,000. Mr. William Grant, ARC RLF Program Manager, has approved the increased loan amount.

Broome County Industrial Development Agency Cost Benefit Incentive Analysis

Date:

11.5.19

Project Name/Address:

Canopy Growth USA, LLC

Project Start Date:

Project Description:

2019

This project will establish a large agri-pharma industrial facility to process, manufacture,

package and distribute federally legal hemp derived CBD products.

The facility will receive bulk hemp from local farm producers and manufacture hempderived products in a clean, industrial, licensed, food or pharmaceutical grade environment. Modeled on Canopy Growth's headquarters and Canadian central

processing the upgrading and pharma manufacturing facility in Smiths Falls, Ontario is the single largest legal cannabis and hemp derived product manufacturing facility in the world. The Binghamton facility will see the Southern Tier become a leader in the growing, harvesting and manufacturing in the federally legal CBD derived product space. The project will employ 75 people within 3 years with the potential to employ 400 people total.

BENEFIT

Investment: Public/Private/Equity

Building Related Costs \$ 68,500,000.00

M&E Costs \$ 18,360,000.00

FreE Costs \$ 737,000.00

Professional Fees/ Development \$ 11,793,000.00

Other Costs

TOTAL INVESTMENT \$99,390,000.00 \$99,390,000.00

New Mortgages

Jobs 0 New 75

Retained <u>0.0</u>

TOTAL JOBS 75.0

Term # Years 15 years

TOTAL PAYROLL \$ 3,455,000.00 \$ 3,455,000.00

PILOT PAYMENTS \$ 3,624,203.26 (see Pilot Schedule) \$ 3,624,203.26

TOTAL BENEFIT \$106,469,203.26 \$106,469,203.26

Cost

Property Tax Estimate

Fair Market Value \$ 10,623,943.00 upon completion

71%

Equalization Rate

Taxable Assessment \$ 7,543,000.00

Tax Rates

County	10.460739	Annual tax	\$ 78,905.35
Town	1.420145	Annual tax	\$ 10,712.15
School	29.428876	Annual tax	\$ 221,982.01

ANNUAL TAX 41.30976 \$ 311,599.51 number based on 1st year

Pilot Schedule

Terms/Years	Tax	% Abatement	*Pilot Payment	Abatement
			\$	-
SEE PILOT SCHEDULE				
Total				

^{*} Assume a 2% Tax Increase Per Year

PROPERTY TAX ABATEMENT

\$ 1,764,416.97

SALES TAX ABATEMENT

\$ 3,200,000.00

MORTGAGE RECORDING TAX

AGENCY FEE

\$ 993,900.00

TOTAL COST

\$ 5,958,316.97

5,958,316.97

NET BENEFIT/COST

\$ 100,510,886.29

Benefit/Cost Ratio

17.87 to 1

Comments/Additional Revenue:

Any Additional Public Benefits:

CANOPY GROWTH PILOT SCHEDULE

YEAR	EULL TAXES	% INCREASE	PILOT PAYMENT	BENEFIT
	\$311,599.51	%0	\$191,623.58	\$119,975.93
	\$317,831.50	%0	\$191,623.58	\$126,207.92
	\$324,188.13	%0	\$191,623.58	\$132,564.55
	\$330,671.89	%0	\$191,623.58	\$139,048.31
	\$337,285.33	%0	\$191,623.58	\$145,661.75
	\$344,031.04	20%	\$251,611.55	\$92,419.49
	\$350,911.66	20%	\$251,611.55	\$99,300.11
	\$357,929.89	20%	\$251,611.55	\$106,318.35
	\$365,088.49	20%	\$251,611.55	\$113,476.94
	\$372,390.26	20%	\$251,611.55	\$120,778.71
	\$379,838.06	25%	\$281,605.53	\$98,232.54
	\$387,434.83	25%	\$281,605.53	\$105,829.30
	\$395,183.52	25%	\$281,605.53	\$113,577.99
	\$403,087.19	25%	\$281,605.53	\$121,481.66
	\$411,148.94	25%	\$281,605.53	\$129,543.41
	\$5,388,620.24		\$3,624,203.26 \$1,764,416.97	\$1,764,416.97

Based on an assumed 2% property tax increase per year Current Assessment \$4,638,700 Final Assessment: \$7,543,000

BROOME COUNTY INDUSTRIAL DEVELOPMENT AGENCY PROJECT REVIEW FORM

Company:		4 110 4 11 0	IDA Meeting Date: 11/13		
Canopy	/ Grow	th USA, LLC			
Representative:	einhol	d Krahn & Adam Green	IDA Public Hearing Date:		
Type of Business:	Manuf	acturing/Agri-pharma	Company Address: 1700	Lincoln St.	
Project Start Date:			1	Floor	
Project End Date:				riodi ver, CO 80203	
Employment: Full-Time Equivalent		Yearly Payroll	Own / Lease:	SF / Acreage:	
Existing 0	1st Year	\$ 1.575,000.00 r \$ 815,000.00	Own	285,987 sf	
1st year <u>31</u>		\$ 1,065,000.00	OWII		
2nd year		\$ 3,455,000.00			
Construction Jobs:			Proposed Project Location	<u>:n:</u>	
_	100		47-51 Pine Camp Drive	, Kirkwood NY	
Company Contac			Description:		
Employment Oppor	rtunitie	<u>es:</u>	*See Attached		
Adam Green, LeChas	e Cons	truction, LLC			
607.772.2500, adam.c	green@	lechase.com			
	OJECT	BUDGET	ASSESSM	ENT	
Land Related Costs			Current Assessment	\$ 4,638,700.00	
Building Related Costs	S	\$ 68,500,000.00		\$ 7,543,000.00	
	M & E Costs \$ 18,360,000.00		EXEMPTION (Est.)		
F F & E Costs		\$ 737,000.00	Sales Tax @ 8%	\$ 3,200,000.00	
Professional Services/Development	t Coat	\$ 11,793,000.00	Mortgage Tax		
Total Other Costs	L COSL		Duonouh / Toy Cyconomics	0.4.704.440.07	
Working Capital Costs			Property Tax Exemption	\$ 1,764,416.97	
Closing Costs					
Agency Fee		\$ 993,900.00	TOTAL EXEMPTIONS:	\$ 4,964,416.91	
	TAL:		TOTAL PILOT PAYMENTS:	\$ 3 624 022 26	
Project Type		¥ 100,000,000.00	Project Criteria Met	ψ 5,024,025.20	
(Check all that apply)			(Check all that apply)		
 Manufacturing, Warehousing, Distribution Agricultural, Food Processing Adaptive Reuse, Community Development Housing Development Retail* Back Office, Data, Call Centers Commercial/Office 			Project will create and /or retain permanent jobs Project will be completed in a timely fashion Project will create new revenue to local taxing jurisdictions Project benefits outweigh costs Other public benefits		
*Uniform Tax Policy does not typically provide tax exemptions for Retail Projects			*New York State Required Criteria		
Pilot Type Standard 15 □ Deviated	year				
Staff Comments: Ti	hic pro	vioot will olanifioonthy in a	ragge the ministration of	-154 7	
pe	rmane	ent, full time jobs within E	rease the number and qu Broome County and deve the potential to attract oth	lop a	
			-		

Canopy Growth Project Description

This project will establish a large agri-pharma industrial facility to process, manufacture, package and distribute federally legal hemp derived CBD products.

The facility will receive bulk hemp from local farm producers and manufacture hempderived products in a clean, industrial, licensed, food or pharmaceutical grade environment.

Modeled on Canopy Growth's headquarters and Canadian central processing the upgrading and pharma manufacturing facility in Smiths Falls, Ontario is the single largest legal cannabis and hemp derived product manufacturing facility in the world. The Binghamton facility will see the Southern Tier become a leader in the growing, harvesting and manufacturing in the federally legal CBD derived product space.

The project will employ 75 people within 3 years with the potential to employ 400 people total.

rec 11.5.19



If you are using Google Chrome and would like to digitally fill out the form, please download and open in your desktop

APPLICATION FOR BENEFITS / IDA

INSTRUCTIONS

- The Agency/IDA will not consider any application unless, in the judgment of the Agency/IDA, said application contains sufficient information upon which to base a decision whether to approve or tentatively approve an action.
- 2. Fill in all blanks, using "none" or "not applicable" or "N/A" where the question is not appropriate to the project which is the subject of this application (the Project).
- 3. If an estimate is given as the answer to a question, put "est." after the figure or answer, which is estimated.
- 4. If more space is needed to answer any specific question, attach a separate sheet.
- 5. When completed, return one (1) hard copy of this application and one (1) electronic copy to the Agency/IDA at the address indicated on the application.
- 6. The Agency/IDA will not give final approval to the application until the it receives a completed environmental assessment form concerning the Project which is the subject of this application.
- 7. Please note that Article 6 of the Public Officers Law declares that all records in the possession of the Agency/IDA (with certain limited exceptions) are open to public inspection and copying. If the applicant feels that there are certain elements of the Project which are in the nature of trade secrets of information, the nature of which is such that if disclosed to the public or otherwise widely disseminated would cause substantial injury to the applicant's competitive position, the applicant may identify such elements in writing and request such elements be kept confidential in ac-cordance with Article 6 of the Public Officers Law.
- 8. The Agency/IDA has established a non-refundable application fee of One Thousand (\$1,000) Dollars to cover the anticipated costs of processing this application. A check or money order payable to the Agency/IDA must accompany each application. THIS APPLICATION WILL NOT BE ACCEPTED BY THE AGENCY/IDA UNLESS ACCOMPANIED BY THE APPLICATION FEE.
- 9. The Agency/IDA has established a project fee for each project in which the Agency/IDA participates. THIS PROJECT FEE of 1% of the total Project cost IS REQUIRED TO BE PAID BY THE APPLICANT AT OR PRIOR TO THE GRANTING OF ANY FINANCIAL ASSISTANCE BY THE AGENCY/IDA. The applicant will also be expected to pay to the Agency/IDA all actual costs incurred in connection with the application including all costs incurred by general counsel and bond counsel.
- 10. The Agency/IDA will charge annually an administrative fee of \$1,500 to cover ongoing compliance and oversight; the fee shall be payable January 1 of each year until all financing documents shall terminate and be discharged and satisfied.
- 11. Chapter 59 of the Laws of 2013 (Part J), effective March 28, 2013 (the "2013 Budget Law"), established new record keeping, reporting, and recapture requirements for industrial development agencies that receive sales tax exemptions. The new law requires the following: 1) to keep records of the amount of sales tax benefits provided to each Project and make those records available to the State upon request; 2) that within 30 days after providing financial assistance to a Project, the Agency/IDA must report the amount of sales tax benefits intended to be provided to a Project; and 3) a requirement that the Agency/IDA post on the internet and make available without charge copies of its resolutions and Project agreements.
- 12. The 2013 Budget Law also requires that the Agency/IDA recapture State sales tax benefits where: 1) the Project is not entitled to receive those benefits; 2) the exemptions exceed the amount authorized or claimed for unauthorized property or services; or 3) the Project operator failed to use property or services in a manner required by its agreement with the Agency/IDA.
- 13. The Applicant requesting a sales tax exemption from the Agency/IDA must include in the application a realistic estimate of the value of the savings anticipated to be received by the applicant. EACH APPLICANT IS HEREBY ADVISED TO PROVIDE REALISTIC SALES TAX ESTIMATES IN THE APPLICATION, as the 2013 Budget Law and the regulations expected to be enacted thereunder are expected to require that the Agency/IDA recapture any benefit that exceeds the amount listed in the application.
- 14. Project Applicants as a condition to receiving Financial Assistance (including a sales tax exemption, mortgage tax exemption, real property tax abatement, and/or bond proceeds) from the Agency/IDA will be required to utilize qualified local labor and/or contractors as defined in the Appendix A of the application, for all projects involving the construction, expansion, equipping, demolition and or/remediation of new, existing, expanded or renovated facilities (collectively, the "Project Site").

APPLICATION FOR FINANCIAL ASSISTANCE

	: Canopy Gro	wth USA	, LLC	(and/	or ar	other er	ntity to be	e determined)				
APPLI	ANT'S STREET ADDRESS: 1700 Lincoln Street, 17th Floor											
CITY:	Denver		STATE:	СО	ZIP:	80203	PHONE:	707 338 8020				
NAME	OF PERSON(S) AUTHORIZED	TO SPEAK FOR A	PPLICANT W	ITH RESPE	CT TO TH	IS APPLICATION:	·					
Rei	nhold Krahn						PHONE:	707 338 8020				
TITLE:	Managing Dir	ector, US	A			EMAIL:	reinhold.l	krahn@canopygrowth.con				
4 DDI												
APPL	ICANT'S COUNSEL											
NAME:	Isaac Cheng	, Esq.										
	Canany Cra	wth USA	LLC		EN	MAIL: isaad	c.cheng@	canopygrowth.com				
FIRM:	Canopy Grov	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			595 Pacific Ave. 4th Fl.							
ADDRES		Ave. 4th		CA	ZIP:	94133	PHONE:	646 299 5199				
ADDRES	ss. 595 Pacific	Ave. 4th	ı Fl.	CA	ZIP:	94133	PHONE:					
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FIRM: ADDRES CITY: APPL	595 Pacific	Ave. 4th	ı Fl.	CA	ZIP:	94133	PHONE:					
ADDRES CITY: APPL NAME:	San Francisc	Ave. 4th	n FI. State:	CA								
ADDRES CITY: APPL	San Francisco San Francisco ICANT'S ACCOUNTAL Tina Webb Canopy Grov	Ave. 4th	FI. STATE:					646 299 5199				

PLEASE OUTLINE ON A SEPARATE SHEET OF PAPER ANY OTHER PROFESSIONALS INVOLVED IN THE PROJECT (I.E., DESIGN PROFESSIONAL, GENERAL CONTRACTOR).

A: TYPE OF PROJECT:	MANUFACTURING	WAREHOUSE/DIST	RIBUTION	COMMERCIAL
	NOT-FOR-PROFIT	OTHER-SPECIFY	Agri-pharma	
B: EMPLOYMENT IMPACT (BR	OOME COUNTY): EXISTING	JOBS: NEW	JOBS HIN THREE YEARS: 75	
C: PROJECT COST: \$ 99,	390,000 D: TYPE 0	F FINANCING: TAX-E)		STRAIGHT LEA
E: AMOUNT OF BONDS REQUE	STED: \$ O			
F: AMOUNT OF NEW MORTGAG	SE(S) REQUIRED FOR PROJECT: \$ 0			
G: PROJECT-RELATED COSTS	SUBJECT TO SALES TAX:	000 000		
H: ESTIMATED VALUE OF TAX	₹ 0,	000,000		
NYS SALES AND COMPENS		MORTGAGE I	RECORDING TAXES \$ N	I/A
REAL PROPERTY TAX EXEM	3,200,00	0	The same of the sa	
OTHER (PLEASE SPECIFY)	1,104,410.81		\$	
	\$4,638,700	CURRENT PROPERT	Y TAXES \$ 191,62	3 58
APPLICANT INFORMAT			101,02	0.00
AFF LICANT INFURMAL	IUN			
EMPLOYER'S FEDERAL ID NO.	37-1913718	N	AICS CODE 2833	
. INDICATE TYPE OF BUSINESS	ORGANIZATION OF APPLICANT:			
CORPORATION INCO	RPORATED IN WHAT COUNTRY		WHAT STATE	
DATE INCORPORATED		TYPE OF CORPORAT	ION	
AUTHORIZED TO DO BUSINE	SS IN NEW YORK: YES	NO	1	
B. PARTNERSHIP TYP	PE OF PARTNERSHIP	# OF GEN	ERAL PARTNERS	# OF LIMITED PARTNERS
SOLE PROPRIETORS	HIP		1	
	DDI ICANT DATE ORGATED	10/11/2018		
). 📕 LIMITED LIABILITY A	APPLICANT DATE CREATED			

MANAGEMENT OF APPLICANT

List all owners, directors and partners			
NAME AND HOME ADDRESS	OFFICE HELD	OTHER PRINCIPAL BUSINES	S
Phil Shaer, 1 Hershey Dr., Smiths Falls, Ontario, Canada K7A 0A8	Director		
Reinhold Krahn, 1700 Lincoln Street, Denver, Colorado 80203	Managing Director USA		
WITHIN THE PAST FIVE YEARS HAS THE APPLICANT, ANY CONTRACTOR AFFILIATED WITH THE PROPOSED	ANY AFFILIATE, ANY PREDECESSOR COMPANY OR I Project been the subject of:	ENTITY, OWNER, DIRECTOR, OFFICER,	PARTNER O
an indictment, judgment, conviction, or a for any business-related conduct constituting	grant of immunity, including pending actiong a crime?	ns, YES	■ NO
2. a government suspension or debarment, contract, including pending actions, or for la	rejection of any bid or disapproval of any ack of responsibility?	proposed YES	m NO
3. any final governmental determination of a property or labor law regulation?	a violation of any public works law or regu	rlation, YES	■ NO
4. a consent order with the NYS Dept. of Er	nvironmental Conservation?	YES	■ NO
5. an unsatisfied judgment, injunction or lier ederal, state or local government agency ir axes owed and fines and penalties assesse	icluding, but not limited to, judgments bas	ed by any sed on YES	■ NO
 Has any person listed above or any conceen in receivership or been adjudicated in 	ern with whom such person has been cor a bankruptcy?	nected ever	■ NO
F THE ANSWER TO ANY QUESTION 1 THROUGH 6 ABO	<u>ve is yes</u> . Please furnish details on a sepai	RATE ATTACHMENT.	
S THE APPLICANT PUBLICLY HELD? YES	NO LIST EXCHANGES WHERE STOCK IS TRA HAVING A 5% OR MORE INTEREST IN THE		
NAME	ADDRESS	PERCENTAGE OF HOLDING	

APPLICANT'S PRINCIPAL BANK(S) OF ACCO	M&T Bank Corporation	
PROJECT DATA		
1. Attach a complete narrative description of Proby usage, type of construction, machinery for p	oject including location, proposed product lines roducts, machinery for building, office and par	s and market projections, squar rking
2. Attach a photo of the site or existing facility	to be improved.	
3. Attach copies of preliminary plans or sketch	es of proposed construction or floor plan of e	existing facility
4. Are utilities on site or must they be brought		, and an
Upgrades & expansion required to already submitted to NYSEG	electricity and gas services - Red	quests & load forms
5. Who presently is legal owner of building or s	HIP NY Developments L	LC
6. Is there a purchase option in force or other I If so, furnish details in a separate attachment.	egal or common control in the project?	YES 🔳
Is there an existing or proposed lease	for all or a portion of the project?	YES 🔳
separate sheet including: name, present addre organization, relationship to applicant, date ar 8. Is owner or tenant(s) responsible for payment of	nd term of lease.	TENANT N/A
9. Zoning district in which Project is located	Industrial Development (Parcels 16	2.01-1-19 and 162.01-1-2
10. Are there any variances or special permits	required? If yes, please explain:	YES 🔳 N
N/A		
I1. Will the completion of the Project result in the another proposed occupant of the project from of the State? If yes, please explain:	ne removal of a plant or facility of the Applica one area of the State of New York to another	nt or YES N
2. Will the completion of the Project result in the acilities of the Applicant located in New York st	ne abandonment/disposal of one or more planate? If yes, please explain:	nts or YES N

A. Is the Project reasonably necessary to preserve the competitive position of the Applic or such Project Occupant? If yes, please explain:	cant YES	NO
N/A		
B. Is the Project reasonably necessary to discourage the Applicant or such Project Occupant from relocating outside of New York state? If yes, please explain:	YES	NO
N/A		
 Does the Project include facilities or property that are primarily used in making retail sales of good reservices to customers who personally visit such facilities? If yes, please explain: 	ods YES	■ NO
5. If the answer to question 14 is yes, what percentage of the cost of the Project will be expended a such facilities or property primarily used in making retail sales of goods or services ocustomers who personally visit the Project?	d N/A	%
 6. If the answer to question 14 is yes, and the answer to question 15 is more than 33.33%, indicate following apply to the Project: A. Will the Project be operated by a not-for-profit corporation? If yes, please explain 	ate whether any	of NO
N/A		
B. Will the Project likely attract a significant number of visitors from outside the economic development region in which the Project will be located? If yes, please explain:	YES	NO
N/A		
C. Would the Project Occupant, but for the contemplated financial assistance from The Agency, locate the related jobs outside New York state? If yes, please explain:	YES	NO
N/A		
D. Is the predominant purpose of the Project to make available goods or services which would not, but for the Project, be reasonably accessible to the residents of the city, town or villag within which the Project will be located, because of a lack of reasonably accessible retail trade facilities offering such goods or services? If yes, please explain:	d e YES	NO NO
N/A		

13. If the answer to question 11 or 12 is yes, indicate whether any of the following apply to the Project:

	development zone pursuant to Article 18-B of the General Municipal Law; or 2) a census tract or block numbering area (or census tract or block numbering area contiguous thereto) which, according to the most Recent census data, has a poverty rate of at least 20% for the year in which the data relates, or at least 20% of households receiving public assistance; and 3) an unemployment rate of at least 1.25 times the statewide unemployment rate for the year to which the data relates? If yes, please explain:	YES	NO
	N/A		
	F. If the answers to any of subdivisions c. through e. of question 16 is yes, will the Project preserve permanent, private sector jobs or increase the overall number of permanent, private sector jobs in the State of New York?	YES	NO
I	N/A		
city, coun- corporation the Project you need	the indicate all other local agencies, boards, authorities, districts, commissions or governing bodies to and other political subdivision of the State of New York and all state departments, agencies ons, public authorities or commissions) involved in approving or funding or directly undertaking ot. For example, do you need a municipal building permit to undertake the Project? State His a zoning approval to undertake the Project? If so, you would list the appropriate municipal for zoning commission which would give said approvals.	, boards, p action wi toric Prese	public benefit th respect to ervation? Do
NYSE(zoning	G, Municipal and State Approvals/Permits typical of large industrial dev changes anticipated.	elopme	nt. No
18. Desci	ribe the nature of the involvement of the federal, state or local agencies described above:		
The Ag	pency & NYSEG have been supportive of our search for farming and mass throughout NY State.	anufact	uring
extent of o	construction work on this project begun? If yes, please discuss in detail the approximate construction and the extent of completion. Indicate in your answer whether such eps have been completed as site clearance and preparation, completion of its, installation of footings, etc.	YES	NO NO
20. Please such expe	e indicate amount of funds expended on this Project by the Applicant in the past three (3) year	s and the	purposes of
Applica	nt has spent over \$9 million on (1) due diligence and acquiring the faci sfully applying for NY industrial hemp cultivation and processing permi	lity and	(2)

PROJECT BENEFITS/COSTS

1. NAME OF PROJECT BENEFICIARY ("APPLICANT"):

Canopy Growth USA, LLC (and/or another entity to be determined)

2. ESTIMATED AMOUNT OF PROJECT BENEFITS SOUGHT:

A. Amount of Bonds Sought	\$ 0.00
B. Value of Sales Tax Exemption Sought	\$ 3,200,000.00
C. Value of Real Property Tax Exemption Sought	\$ 1,764,416.97
D. Value of Mortgage Recording Tax Exemption Sought	\$ 0.00
E. Interest Savings IRB Issue	\$ 0.00

3. SOURCES AND USES OF FUNDS:

Financing Sources		
Equity	\$ 99,390,000	
Local Banks	\$	
	\$	
	\$	
	\$	
	\$	
TOTAL	\$ 99,390,000	

Application of Funds				
Other	\$ 0.00			
Building Acquisition/Construction	\$			
Expansion/Renovation	\$ 59,000,000.00			
Machinery & Equipment	\$ 18,360,000.00			
FFE	\$ 737,000.00			
Other Soft Costs	\$ 11,793,000.00			
TOTAL	\$ 99,390,000.00			

Project Description:

This project will establish a large agri-pharma industrial facility to process, manufacture, package and distribute federally legal hemp derived CBD products.

The facility will receive bulk hemp from local farm producers and manufacture hemp-derived products in a clean, industrial, licensed, food or pharmaceutical grade environment.

Modeled on Canopy Growth's headquarters and Canadian central processing the upgrading and pharma manufacturing facility in Smiths Falls, Ontario is the single largest legal cannabis and hemp derived product manufacturing facility in the world. The Binghamton facility will see the Southern Tier become a leader in the growing, harvesting and manufacturing in the federally legal CBD derived product space.

The project will employ 75 people within 3 years with the potential to employ 400 people total.

4. PROJECTED PROJECT INVESTMENT:

4 B 30				
A. Building and Land Related Co	sts 1. Land acquisition		\$	0
	Acquisition of existin	a structures	\$	9,500,000.00
	3. Renovation of existin		\$	59,000,000.00
	4. New construction	.g ou dotailo	\$	0.00
C. Machinery and Equipment Cos	ts		\$	18,360,000.00
D. Furniture and Fixture Costs			\$	737,000.00
E. Working Capital Costs			\$	0.00
F. Professional Services/Developm	ent Costs			
	1. Architecture and Engine	eering	\$	5,630,000.00
	2. Accounting/legal		\$	603,000.00
	3. Development Fee		\$	
	Commissionin	gement Consultants, ng Agents, Start Up,	\$	5,560,000.00
	Testing, Insur	ances, Bonds		
G. Other Costs			\$	0.00
H. Summary of Expenditures	1. Total Land-Related Cos	ts	\$	0.00
	2. Total Building-Related 0	Costs	\$	68,500,000.00
	3. Total Machinery and Equ	ipment Costs	\$	18,360,000.00
	4. Total Furniture and Fixtu	ure Costs	\$	737,000.00
	5. Total Working Capital Co	osts	\$	0.00
	6. Total Professional Service	ces/Development Costs	\$	11,793,000.00
	7. Total Other Costs		\$	0.00
		TOTAL PROJECT COST	\$ 5	99,390,000.00
		AGENCY FEE 1% 1% of project cost)	\$	993,900.00
	1	TOTAL PROJECT EXPENDITURES	\$	100,383,900.00

Have any of the above expenditures already been made by the applicant?	
If yes, please provide details:	

-	-	

NO

Canopy Growth USA has acquired the property and started design of the new facility.

Please list any non-financial public benefits that the project will provide:

Significant increase in the number and quality of permanent, full time jobs within Broome County, and development of a cutting-edge, new industry with the potential to attract other businesses.

PROJECTED CONSTRUCTION EMPLOYMENT IMPACT

Please provide estimates of total construction jobs at the Project:

YEAR	CONSTRUCTION JOBS (Annual wages and benefits \$40,000 and under)	CONSTRUCTION JOBS (Annual wages and benefits over \$40,000)
CURRENT	0.00	
YEAR 1	25.00	75.00
YEAR 2	25.00	75.00
YEAR 3	25.00	75.00

Please provide estimates of total annual wages and benefits of total construction jobs at the project:

YEAR	TOTAL ANNUAL WAGES AND BENEFITS
CURRENT	\$
YEAR 1	\$ 20,000,000.00
YEAR 2	\$ 9,000,000.00
YEAR 3	\$ 5,000,000.00

It is the policy of The Agency/IDA to require the Applicant to use local labor, contractors and suppliers in projects that The Agency/IDA is providing financial assistance for. Please refer to the Appendix A (page 16). Local labor, contractors and suppliers shall be defined as employees and companies residing in the following Counties: Broome, Chemung, Chenango, Cortland, Delaware, Otsego, Schuyler, Steuben, Tioga, and Tompkins.

PROJECTED PERMANENT EMPLOYMENT IMPACT

PROJECTED EMPLOYMENT FIGURES - YEAR ONE	UNDER \$30,000	\$30,00 0 — \$50,000	\$50,000 - \$75,000	OVER \$75,000
Number of Full-Time Employees (FTE) earning		20	5	6
Number of Part-Time Employees earning				
Total Payroll For Full-Time Employees \$		800,000.00	325,000.00	450,000,00
Total Payroll For Part-Time Employees \$		300,000.00	323,000.00	450,000.00
Total Payroll For All Employees \$			325,000.00	

PROJECTED EMPLOYMENT FIGURES - YEAR TWO	UNDER \$30,000	\$30,000 — \$50,000	\$50,000 - \$75,000	OVER \$75,000
Number of Full-Time Employees (FTE) earning		15	1	2
Number of Part-Time Employees earning				
Total Payroll For Full-Time Employees \$		600,000	65,000	150,000
Total Payroll For Part-Time Employees \$				
Total Payroll For All Employees \$		600,000	65,000	150,000

PROJECTED EMPLOYMENT FIGURES - YEAR THREE	UNDER \$30,000	\$30,000 — \$50,000	\$50,000 - \$75,000	OVER \$75,000
Number of Full-Time Employees (FTE) earning		25	1	0
Number of Part-Time Employees earning				
Tatal Daniell Fac Full Tree Freelings				(
Total Payroll For Full-Time Employees \$		1,000,000	65,000	
Total Payroll For Full-Time Employees \$ Total Payroll For Part-Time Employees \$		1,000,000	65,000	

REPRESENTATIONS BY THE APPLICANT

The Applicant understands and agrees with the Agency/IDA as follows:

- 1. **STATEMENT OF NEED:** Applicant affirms that there is a likelihood that the project would not be undertaken but for the financial assistance provided by the Agency, or if not, the applicant will provide a statement indicating the reasons the project should be undertaken by the Agency.
- 2. **JOB LISTINGS:** Except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOC") and with the administrative entity (collectively with the DOC, the "JTPA Entities") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JTPA") in which the Project is located.
- 3. FIRST CONSIDERATION FOR EMPLOYMENT: In accordance with Section 858-b(2) of the New York General Municipal Law, Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency/IDA, except as otherwise provided by collective bargaining agreements, where practicable, the Applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.
- 4. ANNUAL SALES TAX FILINGS: In accordance with Section 874(8) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency/IDA, in accordance with Section 874(8) of the General Municipal Law, the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors retained by the Applicant.
- 5. **REGULATORY COMPLIANCE:** Applicant is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws and all provisions of article 18-a of the General Municipal Law.
- 6. **EMPLOYMENT:** The Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency/**IDA**, the Applicant agrees to file, or cause to be filed, with the Agency/**IDA**, on an annual basis, reports regarding the number of people employed at the Project site. The Chief Executive Office shall submit to the Agency/**IDA** prior to February 1 of each year, a written certification setting forth
 - · Number of full-time employees at the Project location in the preceding calendar year,
 - Number of part-time employees at the Project location in the preceding calendar year;
 - · Gross payroll of all employees at the Project location in the preceding calendar year.
- 7. **RECAPTURE POLICY:** The Agency/**IDA** reserves the right to recapture all or part of any benefits provided to the applicant if any of the following occur:
 - a. The Project Facility as defined in the PILOT/Lease Agreement is sold or closed and the Applicant leaves or departs Broome County.
 - b. There is a significant change in the use of the Project Facility and/or business activities of the Applicant.
 - c. There is a significant reduction in the number of full/part-time jobs at the Project Facility in comparison to what was estimated in the Applicant's Project Application that are not reflective of the Applicant's normal business cycle or national economic conditions.
 - d. The Applicant fails to fully comply with all periodic and/or annual reporting requirements of the Agency/**IDA**, State or Federal government.
 - e. The Applicant failed to achieve any minimal new job creation figures specified by and within the time-frames specified by the Agency/IDA.
 - f. Failure of the applicant to make timely PILOT payments.
 - g. Failure to cooperate with Agency personnel in providing data of project progress.
 - h. The applicant has committed a material violation of the terms & conditions of a project agreement.
 - i. The applicant has committed a material violation of the terms & conditions of the sales and use tax exemption benefit.

N/A		
9. APPARENT CONFLICTS: Has the Applicant provided a political party or elected individual in the preceding 12 necessity.	ny personal gifts, loans or campaign contributions to any local or State onths?	
10. FEES: This Application must be submitted with a no	n-refundable \$1,000 application fee to the Agency/IDA.	
	e in the amount of 1% of the total cost of the project. The fee of \$1,500 to cover ongoing compliance and oversight; the incing documents shall terminate and be discharged and satisfied.	
The Agency/IDA will charge annually an administrative	e fee of \$1,500 to cover ongoing compliance and oversight, the	
The Agency/IDA will charge annually an administrative	e fee of \$1,500 to cover ongoing compliance and oversight; the incing documents shall terminate and be discharged and satisfied.	

an

DOCUMENT LISTS

(A copy of this list should be provided to Applicant's legal counsel)

Please	e ensure that the following items are delivered with the application:				
1. A \$1	1,000 Application Fee.		YES		NO
2. An E	EAF (Environmental Assessment Form).		YES		NO
3. Hav	e financing arrangements been made		YES		NO
Prior to to The	o the closing of this transaction, Applicant shall deliver the following documentation (where a Agency/IDA's legal counsel:	pplica	ble to	the p	roject)
1.	Insurance Certificate Certificate of Worker's Compensation Insurance (The Agency/IDA named as additional insured).		YES		NO
	Certificate of General Liability Insurance (The Agency/IDA named as additional insured) Limits not less than \$1,000,000 per occurrence/accident and a blanket excess liability not less than\$3,000,000.		YES		NO
	Certificate of insurance against loss/damage by fire, lightning or other casualties with a uniform standard extended coverage endorsement in an amount not less than the full—replacement value of the Facility (The Agency/IDA named as additional insured).		YES		NO
2.	Certificate of Incorporation/Articles of Organization together with all amendments or restatements thereto.		YES		NO
3.	By-Laws/Operating Agreement together with any amendments thereto.		YES		NO
4.	Good Standing Certificate(s) issued by the State of Incorporation/Organization of the Applicant and NYS.		YES		NO
5.	Resolutions of the Board of Directors/Members of the Applicant approving the Project.		YES		NO
6.	List of all Material Pending Litigation of the Applicant.		YES		NO
7.	List of all Underground Storage Tanks containing Hazardous Materials at the Project.		YES		NO
8.	List of all Required Environmental Permits for the Project.	-	YES		NO
9.	Legal Description of the Project Premises.		YES		NO
10.	Name and title of person signing on behalf of the Applicant.		YES		NO
11.	Copy of the proposed Mortgage (if any).	1	YES		NO
12.	Applicant's Federal Tax ID Number (EIN).	Y	/ES		NO
13.	Tax Map Number of Parcel(s) comprising the Project.	Y	ES .		NO
14.	Copy of the Certificate of Occupancy (as soon as available)	Y	ES		NO.

CERTIFICATION

The information contained in this Application, including employment information, is true and correct. The Applicant is aware that any material misrepresentations made in this Application constitute an act of fraud, resulting in revocation of benefits.

The undersigned, on behalf of the Applicant, hereby certifies that the Applicant, and all parties which own a minimum of 20% of the Applicant are current and will remain current on all real property, federal, state, sales, income and withholding taxes throughout the term on any agreements made in connection with the Application.

Applicant hereby releases The Agency/IDA and the members, officers, servants, agents and employees thereof (hereinafter collectively referred to as the "Agency/IDA") from, agrees that the Agency/IDA shall not be liable for and agrees to indemnify, defend and hold the Agency/IDA harmless from and against any and all liability arising from or expense incurred by: (i) the Agency/IDA's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the issue of bonds requested therein are favorably acted upon by the Agency/IDA; and (ii) the Agency/IDA's financing of the Project described therein, including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency/IDA or the Applicant are unable to find buyers willing to purchase the total bond issue requested, then, and in that event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency/IDA, its agents or assigns, all actual costs incurred by the Agency/IDA in the processing of the Application, including attorneys' fees, if any.

Phil Shaer

(Applicant)

Sworn to before me this

_ day of Novel, 20 19

(Notary Public)

FIVE South College Drive, Suite 201, Binghamton, NY 13905 607,584,9000 THEAGENCY-NY.COM

APPENDIX A - ATTACHMENT TO APPLICATION FOR FINANCIAL ASSISTANCE

Local General Contractor, Subcontractor, Trades and Labor Policy

It is the goal of the The Agency/**IDA** to maximize the use of local labor for each project that receives benefits from the Agency/**IDA**. This policy applies to general contractors, subcontractors, trade professionals, and their employees. The Agency/**IDA**'s Local Labor Area consists of the following New York State counties: Broome, Chemung, Chenango, Cortland, Delaware, Otsego, Schuyler, Steuben, Tioga and Tompkins.

Every applicant is obligated to provide written proof and data (see attached ... forms) to the Agency/IDA as to the physical location of all the contractors who will work on the project.

The Agency/**IDA** will review the data provided and determine, on a case-by-case basis and in a fully transparent manner, whether the Applicant has substantially conformed to the policy.

An Applicant will not be deficient if the proposed project requires specifically skilled labor that is unavailable in the Local Labor Area.

An Applicant will not be deficient if the proposed project utilizes parts and supplies assembled elsewhere because no such assembly is available in the Local Labor Area.

An Applicant will be held non-compliant with the Labor Policy if it imports labor from outside the Local Labor Area when equal labor that is ready, willing, cost competitive, etc. resides in the Local Labor Area.

The Agency/IDA may determine on a case-by-case basis to waive any portion of this policy for a project or a portion of a project where consideration of warranty issues, necessity of specialized skills, significant cost differentials between local and non-local services, documented lack of workers meeting the Local Labor Requirement or if other compelling circumstances exist.

In consideration of the extension of financial assistance by the Agency/IDA_Canopy Growth USA_LLC (the Applicant) understands the Local Labor Policy and agrees to submit either or both a Local Labor Utilization Report or a Non Local Labor Utilization Report at the time that construction begins on the project to the Agency and as part of a request to extend the valid date of the Agency/IDA's tax-exempt certificate for the Canopy Growth Project (the project).

The Applicant understands an Agency/IDA tax-exempt certificate is valid for 90 days effective the date of the project inducement and extended for 90 day periods thereafter upon request by the Applicant.

The Applicant further understands any request for a waiver to this policy must be submitted in writing and approved by the Agency/IDA before a tax-exempt certificate is issued or extended.

The Applicant further understands that if the required forms are not submitted to the Agency/IDA, the Agency/IDA shall have the authority to immediately terminate any and all Financial Assistance being provided to the Project.

I agree to the conditions of this agreement and certify all information provided regarding the construction and employment activities for the Project as of 10/11/19 (date).

APPLICANT:

Canopy Growth USA, LLC

REPRESENTATIVE FOR CONTRACT BIDS/AWARDS: Adam Green

ADDRESS: 31 Lewis Street Suite 303

CITY: Binghamton

STATE: NY ZIP: 13903

PHONE: 607-772-2500

EMAIL: adam.green@lechase.com

PROJECT ADDRESS: 47-51 Pine Camp Dr.

AUTHORIZED REPRESENTATIVE: Adam Green

TITLE: Regional Operations Manager

SIGNATURE:

Sworn to before me this

5 day of NOV. 20 19

(Notary Public)

AMOFIA DIZENZO

NOTARY BOY BOYER OF NEW YORK

Page 1917/16/52**4322**

Cook ad in recome County

My Commission Copy at May 04, 2023

The following organizations must be solicited in writing for the purpose of meeting the requirements of this Agreement:

**Documentation of solicitation MUST be provided to the Agency

ASSOCIATED BUILDING CONTRACTORS OF THE TRIPLE CITIES

15 Belden Street Binghamton, NY 13903 607-771-7000 info@abcofthetriplecities.com

BINGHAMTON/ONEONTA BUILDING TRADES COUNCIL

11 Griswold Street Binghamton, NY 13904 607-723-9593

TOMPKINS-CORTLAND BUILDING TRADES COUNCIL

622 West State Street Ithaca, NY 14850 607-272-3122 SOUTHERN TIER BUILDING TRADES COUNCIL

1200 Clemens Center Parkway Elmira, NY 14901

607-732-1237

DODGE REPORTS

http://construction.com/dodge/submit-project.asp

LOCAL LABOR UTILIZATION REPORT To be completed for all contractors residing within the Broome County IDA Local Labor Area APPLICANT: PROJECT ADDRESS: CITY: STATE: ZIP: EMAIL: PHONE: GENERAL CONTRACTOR/CONSTRUCTION MANAGER: CONTACT: ADDRESS: CITY: STATE: ZIP: EMAIL: PHONE: ITEM CONTRACT/SUB **ADDRESS EMAIL** PHONE AMOUNT Site/Demo Foundation/Footings Building Masonry Metals Wood/Casework Thermal/Moisture Doors, Windows & Glazing **Finishes** Electrical

M& E

FF & E

Utilities

Paving/Landscaping

CHECK IF CONSTRUCTION IS COMPLETE
CHECK IF THIS IS YOUR FINAL REPORT

I CERTIFY THAT THIS IS AN ACCURATE ACCOUNTING OF THE CONTRACTORS THAT ARE WORKING AT THE PROJECT SITE.

Company Representative

Date

HVAC

Plumbing

Specialties

NON LOCAL LABOR UTILIZATION REPORT To be completed for all contractors not residing within the Broome County IDA Local Labor Area

PROJECT ADDRESS:		спу:		STATE:	ZIP:
EMAIL:			PHONE:		
GENERAL CONTRACTOR	R/CONSTRUCTION MANA	GER:			
CONTACT:					
ADDRESS:		CITY:		STATE:	ZIP:
EMAIL:			PHONE:		
ПЕМ	CONTRACT/SUB	ADDRESS	EMAIL	PHONE	AMOUNT
Site/Demo					
oundation/Footings					
Building					
Masonry					
Metals					
Wood/Casework					
Thermal/Moisture Doors, Windows & Glazing					
Finishes					
Electrical					
HVAC					
Plumbing					
Specialties					
M& E					
FF & E					
Utilities					
aving/Landscaping					
ECK IF CONSTRUCTION IS ECK IF THIS IS YOUR FIN.		I CERTIFY THAT THI THAT ARE WORKING	S IS AN ACCURATE AG G AT THE PROJECT SI	CCOUNTING OF THE	E CONTRACTOR



Full Environmental Assessment Form Part 1 - Project and Setting

Instructions for Completing Part 1

Part 1 is to be completed by the applicant or project sponsor. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification.

Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information; indicate whether missing information does not exist, or is not reasonably available to the sponsor; and, when possible, generally describe work or studies which would be necessary to update or fully develop that information.

Applicants/sponsors must complete all items in Sections A & B. In Sections C, D & E, most items contain an initial question that must be answered either "Yes" or "No". If the answer to the initial question is "Yes", complete the sub-questions that follow. If the answer to the initial question is "No", proceed to the next question. Section F allows the project sponsor to identify and attach any additional information. Section G requires the name and signature of the applicant or project sponsor to verify that the information contained in Part 1 is accurate and complete.

A. Project and Applicant/Sponsor Information.

Name of Action or Project: New York Advanced Manufacturing Facility				
Project Location (describe, and attach a general location map):				
47-51 Pine Camp Drive, Town of Kirkwood, NY				
Brief Description of Proposed Action (include purpose or need):				
Redevelopment of existing 285,987 SF manufacturing facility located at 47-51 Pine C supplements from hemp. Footprint will remain generally the same with a small expanoils for the materials. Area variance will be required as the height of this expansion are parking area to increase parking to 321 total spaces that includes 8 handicapped par with current parking code. Anticipated employees is approximately 180 per shift with a upgraded and repaved. Additional site amenities include new lighting, landscaping, si	sion on the east side to facilitare rea will be approximately 60 feeking spaces. Existing parking spaces. Existing parking spaces.	te extraction units required to extract et. Project will upgrade and expand spaces will be re-striped to be compliant on truck circulation road will be		
Name of Applicant/Sponsor:	Telephone: 343-96	1-2031		
Canopy Growth USA, LLC		E-Mail: david.lemieux@canopygrowth.com		
Address: 35715 Hwy 40	,1			
City/PO: Evergreen	State: CO	Zip Code: 80439		
Project Contact (if not same as sponsor; give name and title/role):	Telephone: 585-498	3-7801		
Bergmann	E-Mail: kcurran@be			
Address: 280 East Broad Street, Suite 200				
City/PO: Rochester	State:	Zip Code:		
Property Owner (if not same as sponsor):	Telephone:	14604		
Same as sponsor	E-Mail:			
Address:	E-iviaii.			

B. Government Approvals

B. Government Approvals assistance.)	s, Funding, or Spo	nsorship. ("Funding" includes grants, loans, t	ax relief, and any oth	er forms of financia
Government I	Entity	If Yes: Identify Agency and Approval(s) Required	Application Date (Actual or projected)	
a. City Counsel, Town Boar or Village Board of Trust				
b. City, Town or Village Planning Board or Comm	✓Yes□No ission	Town of Kirkwood Planning Board - Site Plan Approval & Lot Consolidation	10/3/19	
c. City, Town or Village Zoning Board of		Town of Kirkwood Zoning Board of Appeals - Area Variance	10/3/19	
d. Other local agencies	□Yes ☑ No			
e. County agencies	∠ Yes No	Broome County Planning Board - 239 referral	10/3/19	
f. Regional agencies	□Yes ✓No			
g. State agencies	☑ Yes□No	New York State DEC - SWPPP/NOI & Potential Air Permit	TBD	
h. Federal agencies	□Yes□No			
i. Coastal Resources. i. Is the project site withi	n a Coastal Area, o	r the waterfront area of a Designated Inland W	aterway?	□Yes Z No
ii. Is the project site locateiii. Is the project site within	ed in a community 1 a Coastal Erosion	with an approved Local Waterfront Revitalizat Hazard Area?	ion Program?	☐ Yes☑No ☐ Yes☑No
C. Planning and Zoning				
C.1. Planning and zoning a				
only approval(s) which mustIf Yes, complete sec	be granted to enab tions C, F and G.	nendment of a plan, local law, ordinance, rule of the proposed action to proceed? plete all remaining sections and questions in P		□Yes ☑ No
C.2. Adopted land use plans	S. ·			
a. Do any municipally- adopte where the proposed action	ed (city, town, villa would be located?	age or county) comprehensive land use plan(s)	include the site	Z Yes□No
If Yes, does the comprehensive would be located?	ve plan include spec	cific recommendations for the site where the pr	oposed action	∠ Yes□No
b. Is the site of the proposed a Brownfield Opportunity As or other?) If Yes, identify the plan(s): NYS Major Basins:Upper Susqueh	rea (BOA); designa	cal or regional special planning district (for ex ted State or Federal heritage area; watershed m	ample: Greenway; anagement plan;	Z Yes□No
c. Is the proposed action local or an adopted municipal fa If Yes, identify the plan(s):	ted wholly or partia rmland protection	ally within an area listed in an adopted municip plan?	al open space plan,	∐Yes . ∕No

C.3. Zoning	
a. Is the site of the proposed action located in a municipality with an adopted zoning law or ordinance. If Yes, what is the zoning classification(s) including any applicable overlay district? I-D Industrial Development	Z Yes□No
b. Is the use permitted or allowed by a special or conditional use permit?	Z Yes□No
c. Is a zoning change requested as part of the proposed action? If Yes, i. What is the proposed new zoning for the site?	☐ Yes Z No
C.4. Existing community services.	
a. In what school district is the project site located? Windsor Central School District	
b. What police or other public protection forces serve the project site? New York State Police and Broome County Sheriff	
c. Which fire protection and emergency medical services serve the project site? Five Mile Point Fire District	
d. What parks serve the project site? None	
D. Project Details	
D.1. Proposed and Potential Development	
a. What is the general nature of the proposed action (e.g., residential, industrial, commercial, recreational; if mi components)? Manufacturing	xed, include all
b. a. Total acreage of the site of the proposed action? b. Total acreage to be physically disturbed? c. Total acreage (project site and any contiguous properties) owned or controlled by the applicant or project sponsor? 20 acres 21 acres 48.1 acres	
 c. Is the proposed action an expansion of an existing project or use? i. If Yes, what is the approximate percentage of the proposed expansion and identify the units (e.g., acres, missquare feet)? %	✓ Yes No les, housing units,
d. Is the proposed action a subdivision, or does it include a subdivision? If Yes, i. Purpose or type of subdivision? (e.g., residential, industrial, commercial; if mixed, specify types) Lot consolidation	∠ Yes _ No
ii. Is a cluster/conservation layout proposed?iii. Number of lots proposed?iv. Minimum and maximum proposed lot sizes? Minimum Maximum	☐Yes Z No
e. Will the proposed action be constructed in multiple phases? i. If No, anticipated period of construction: ii. If Yes: • Total number of phases anticipated • Anticipated commencement date of phase 1 (including demolition) • Anticipated completion date of final phase • Generally describe connections or relationships among phases, including any contingencies where prog determine timing or duration of future phases:	☐ Yes ☑ No

f. Does the proje	ct include new resid	dential uses?			☐Yes Z No
II I es, show hun	nbers of units propo One Family	osed. Two Family	Three Family	Multiple Family (four or more)	
Taitial Dhogo	<u> </u>	Iwo I anniy	inico i anniy	Minimple Laminy (10th of more)	
Initial Phase At completion	=======================================	-		-	
of all phases					
		\$ = = = = = = ×			
If Yes,		new non-residentia	al construction (inclu	uding expansions)?	∠ Yes No
i. Total number	of structures	1			
ii. Dimensions (in feet) of largest p extent of building	roposed structure:	60 height;	49' width; and 83' length 286,000 square feet	
liquids, such a	sed action include screation of a wate	construction or our	ier activities that will	I result in the impoundment of any agoon or other storage?	Z Yes□No
If Yes,	o viention of a name	4 5uppiy, 100011011	, ponu, iake, waste n	agoon or other storage:	
	e impoundment: Sto				
	oundment, the prin	cipal source of the	water:	☐ Ground water ☐ Surface water str	eams Other specify:
Site Runoff iii. If other than v	vater, identify the t	whe of impounded/	contained liquids and	d their course	
iv. Approximate	size of the propose	d impoundment.	Volume:	million gallons; surface area	Less than 1/2 acres
v. Dimensions o	f the proposed dam	or impounding str	ucture:	height; length	
Earth basin	metnod/materials i	or the proposed da	m or impounding str	ructure (e.g., earth fill, rock, wood, co	oncrete):
Larai <u>Daoni</u>					
D.2. Project Op	erations				
a. Does the propo	sed action include:	any excavation, mi	ining, or dredging, di	uring construction, operations, or bot	h? ☐Yes Z No
(Not including	general site prepara	ition, grading or in	stallation of utilities	or foundations where all excavated	L * ** E *
materials will re	emain onsite)				
If Yes:		orien en dradain a0			
	rpose of the excava		s etc.) is proposed to	be removed from the site?	
	(specify tons or cub		s, etc.) is proposed to	o be removed from the site:	
 Over wh 	at duration of time?	?			
			e excavated or dredg	ed, and plans to use, manage or dispo	ose of them.
iv. Will there be	onsite dewatering of	or processing of ex	cavated materials?		☐ Yes ✓ No
If yes, describ	•				1001
2					
	tal area to be dredge		0	acres	
	aximum area to be			acres	
	e the maximum der vation require blast		r dreaging?	feet	
					∐Yes ☐No
		une prom			
-					
b. Would the prop	osed action cause o	r result in alteratio	n of, increase or dec	rease in size of, or encroachment	☐ Yes / No
Into any existing If Yes:	ig wetland, wateroo	dy, shoreline, beac	ch or adjacent area?		
	etland or waterbody	which would be a	offected (by name, w	ater index number, wetland map num	her or geographic
description):	, , , , , , , , , , , , , , , , , , ,	Willow Would Co a	incolor (b) name,	ater mack number, wedand map num	ibel of geographic

ii. Describe how the proposed action would affect that waterbody or wetland, e.g. excavation, fill, placem alteration of channels, banks and shorelines. Indicate extent of activities, alterations and additions in sq	uare feet or acres:
iii. Will the proposed action cause or result in disturbance to bottom sediments? If Yes, describe:	□Yes ☑ No
iv. Will the proposed action cause or result in the destruction or removal of aquatic vegetation?	☐ Yes ✓ No
If Yes: • acres of aquatic vegetation proposed to be removed:	
 acres of aquatic vegetation proposed to be removed: expected acreage of aquatic vegetation remaining after project completion: 	
purpose of proposed removal (e.g. beach clearing, invasive species control, boat access):	
parpose of proposed removal (e.g. obtain evaluating, minater of openion contact, court access).	
proposed method of plant removal:	
if chemical/herbicide treatment will be used, specify product(s):	
v. Describe any proposed reclamation/mitigation following disturbance:	
will a second of the second of	
c. Will the proposed action use, or create a new demand for water? If Yes:	✓ Yes No
i. Total anticipated water usage/demand per day: 72,000 cooling tower, 6750 domest gallons/day	
ii. Will the proposed action obtain water from an existing public water supply?	Z Yes □No
If Yes:	<u> </u>
Name of district or service area: Kirkwood	
 Does the existing public water supply have capacity to serve the proposal? 	✓ Yes No
• Is the project site in the existing district?	✓ Yes No
Is expansion of the district needed? Branchist I all the district needed?	☐ Yes ✓ No
Do existing lines serve the project site? Will line and residue the project site?	✓ Yes No
iii. Will line extension within an existing district be necessary to supply the project? If Yes:	☐Yes Z No
Describe extensions or capacity expansions proposed to serve this project:	
Source(s) of supply for the district:	
iv. Is a new water supply district or service area proposed to be formed to serve the project site? If, Yes:	☐ Yes Z No
Applicant/sponsor for new district:	
Date application submitted or anticipated:	
Proposed source(s) of supply for new district:	
v. If a public water supply will not be used, describe plans to provide water supply for the project:	-
	gallons/minute.
d. Will the proposed action generate liquid wastes?	✓ Yes □No
if Yes:	
 i. Total anticipated liquid waste generation per day: 82,000 gallons/day ii. Nature of liquid wastes to be generated (e.g., sanitary wastewater, industrial; if combination, describe all 	and
approximate volumes or proportions of each):	components and
Domestic sanitary (5400 GPD), Cooling tower waste (36,000 GPD), Other manufacturing process (40,600 GPD)	
iii. Will the proposed action use any existing public wastewater treatment facilities? If Yes:	∠ Yes No
 Name of wastewater treatment plant to be used: Town of Kirkwood Treatment Plant Name of district: 	
Does the existing wastewater treatment plant have capacity to serve the project?	Z Yes □ No
• Is the project site in the existing district?	✓ Yes □No
• Is expansion of the district needed?	Yes No

$\overline{}$		
	Do existing sewer lines serve the project site?	Z Yes □No
	• Will a line extension within an existing district be necessary to serve the project?	☐Yes Z No
	If Yes:	
	Describe extensions or capacity expansions proposed to serve this project:	
iv.	Will a new wastewater (sewage) treatment district be formed to serve the project site?	☐Yes Z No
	If Yes:	T I CS N 140
	Applicant/sponsor for new district:	
	Date application submitted or anticipated:	
	What is the receiving water for the wastewater discharge?	
ν.	If public facilities will not be used, describe plans to provide wastewater treatment for the project, including spe	cifying proposed
	receiving water (name and classification if surface discharge or describe subsurface disposal plans):	
νi.	Describe any plans or designs to capture, recycle or reuse liquid waste:	
e.	Will the proposed action disturb more than one acre and create stormwater runoff, either from new point	Z Yes □No
	sources (i.e. ditches, pipes, swales, curbs, gutters or other concentrated flows of stormwater) or non-point	
	source (i.e. sheet flow) during construction or post construction?	
	Yes:	
ι.	How much impervious surface will the project create in relation to total size of project parcel?	
	Square feet or acres (impervious surface) Square feet or acres (parcel size)	
ii.	Describe types of new point sources. Site runoff	
	J. T.	
iii.	Where will the stormwater runoff be directed (i.e. on-site stormwater management facility/structures, adjacent p	roperties.
	groundwater, on-site surface water or off-site surface waters)?	1
	On-site stormwater management facilities and existing off-site surface water for areas with no change in impervious coverage	
	If to surface waters, identify receiving water bodies or wetlands:	
	to saltage waters, receiving water bodies of wettailes.	
	Will stormwater runoff flow to adjacent properties?	Z Yes No
iv.	Does the proposed plan minimize impervious surfaces, use pervious materials or collect and re-use stormwater?	☐ Yes ✓ No
f. J	Does the proposed action include, or will it use on-site, one or more sources of air emissions, including fuel	Z Yes □ No
(T£ 3	combustion, waste incineration, or other processes or operations?	
	Ves, identify:	
ι.	Mobile sources during project operations (e.g., heavy equipment, fleet or delivery vehicles) Delivery vehicles	
	Stationary sources during construction (e.g., power generation, structural heating, batch plant, crushers)	
iii.	Stationary sources during operations (e.g., process emissions, large boilers, electric generation)	
	Waste incineration, process emissions	
g. V	Vill any air emission sources named in D.2.f (above), require a NY State Air Registration, Air Facility Permit,	Z Yes □ No
	r Federal Clean Air Act Title IV or Title V Permit?	
If Y		
. т.	s the project site located in an Air quality non-attainment area? (Area routinely or periodically fails to meet mbient air quality standards for all or some parts of the year)	☐Yes ☑No
i. I	n addition to emissions as calculated in the application, the project will generate:	
	•Tons/year (short tons) of Carbon Dioxide (CO ₂)	
	• Tons/year (short tons) of Nitrous Oxide (N ₂ O)	
	• Tons/year (short tons) of Perfluorocarbons (PFCs)	
	• Tons/year (short tons) of Sulfur Hexafluoride (SF ₆)	
	Tons/year (short tons) of Carbon Dioxide equivalent of Hydroflourocarbons (HFCs)	
	• Tons/year (short tons) of Hazardous Air Pollutants (HAPs)	

 h. Will the proposed action generate or emit methane (inch landfills, composting facilities)? If Yes: i. Estimate methane generation in tons/year (metric): 	uding, but not limited to, sewage treatment plants,	∐Yes . No
ii. Describe any methane capture, control or elimination m electricity, flaring):	neasures included in project design (e.g., combustion to	generate heat or
Will the proposed action result in the release of air pollut quarry or landfill operations? If Yes: Describe operations and nature of emissions (e.g., d		∐Yes . ∕⁄ No
 j. Will the proposed action result in a substantial increase in new demand for transportation facilities or services? If Yes: i. When is the peak traffic expected (Check all that apply a part of the peak traffic expected) ii. For commercial activities only, projected number of traffic expected.):	☑ Yes□No
Final count TBD - inc	cludes semi trailers, box truck deliveries	
iii. Parking spaces: Existing 320	Proposed321 Net increase/decrease	+1
 iv. Does the proposed action include any shared use parking v. If the proposed action includes any modification of existing access road 		Yes No access, describe:
vi. Are public/private transportation service(s) or facilities vii Will the proposed action include access to public transpor other alternative fueled vehicles?		☐Yes No ☐Yes No
viii. Will the proposed action include plans for pedestrian or pedestrian or bicycle routes?	r bicycle accommodations for connections to existing	∐Yes √ No
k. Will the proposed action (for commercial or industrial profor energy? If Yes:		∐Yes Z No
i. Estimate annual electricity demand during operation of t	he proposed action:	
ii. Anticipated sources/suppliers of electricity for the project other):	et (e.g., on-site combustion, on-site renewable, via grid/l	ocal utility, or
iii. Will the proposed action require a new, or an upgrade, to	an existing substation?	□Yes ☑ No
1. Hours of operation. Answer all items which apply.		
i. During Construction:Monday - Friday: 7AM - 6PM	ii. During Operations:	
Monday - Friday: 7AM - 6PMSaturday: TBD	 Monday - Friday: 8AM - 6PM with possibilit Saturday: 8AM - 6PM with possibilit 	
• Sunday: TBD	Saturday: SAM - 6PM with possibility Sunday: 8AM - 6PM with possibility	
Holidays:	Holidays:	
	- 7	

m. Will the proposed action produce noise that will exceed existing ambient noise levels during construction, operation, or both? If yes: i. Provide details including sources, time of day and duration:	☐ Yes ☑No
 ii. Will the proposed action remove existing natural barriers that could act as a noise barrier or screen? Describe: 	☐ Yes ☑ No
n. Will the proposed action have outdoor lighting? If yes: i. Describe source(s), location(s), height of fixture(s), direction/aim, and proximity to nearest occupied structures: Full cut-off light site lighting, security lighting on building	✓ Yes □No
ii. Will proposed action remove existing natural barriers that could act as a light barrier or screen? Describe:	☐ Yes ZNo
o. Does the proposed action have the potential to produce odors for more than one hour per day? If Yes, describe possible sources, potential frequency and duration of odor emissions, and proximity to nearest occupied structures:	Yes No
p. Will the proposed action include any bulk storage of petroleum (combined capacity of over 1,100 gallons) or chemical products 185 gallons in above ground storage or any amount in underground storage? If Yes: i. Product(s) to be stored Ethanol ii. Volume(s) to per unit time yearly (e.g., month, year) iii. Generally, describe the proposed storage facilities: Storage of ethanol required for extraction process in tank farm located on east side of building.	✓ Yes □ No
 q. Will the proposed action (commercial, industrial and recreational projects only) use pesticides (i.e., herbicides, insecticides) during construction or operation? If Yes: i. Describe proposed treatment(s): 	☐ Yes ☑No
ii. Will the proposed action use Integrated Pest Management Practices?	☐ Yes ☑No
r. Will the proposed action (commercial or industrial projects only) involve or require the management or disposal of solid waste (excluding hazardous materials)? If Yes: i. Describe any solid waste(s) to be generated during construction or operation of the facility: • Construction: 50 tons per week (unit of time) • Operation: Less than 1 tons per day (unit of time) ii. Describe any proposals for on-site minimization, recycling or reuse of materials to avoid disposal as solid waste: • Construction: All materials will be separated and recycled. Clean fill will be used on-site or locally at an approved site. • Operation: Compactors, separation of recyclable materials and use of 3rd party agreements	✓ Yes □No
 iii. Proposed disposal methods/facilities for solid waste generated on-site: Construction: Broome County Landfill 	
Operation:3rd Party recycling programs, Broome County Landfill	

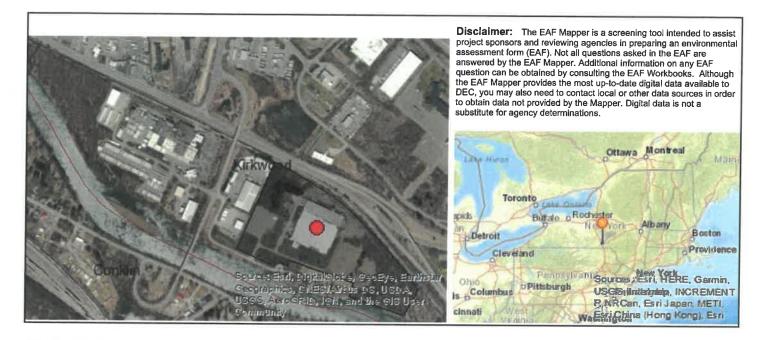
	Does the proposed action include construction or mo-	dification of a solid waste r	nanagement facility?	✓ Yes No
	Yes:			
1	i. Type of management or handling of waste proposed for the site (e.g., recycling or transfer station, composting, landfill, or			
١.	other disposal activities): On-site compactors for recycling			
"	i. Anticipated rate of disposal/processing:	1 4 61 1		
	• Tons/month, if transfer or other non		ment, or	
i	 Tons/hour, if combustion or thermal ii. If landfill, anticipated site life: 			
	•	years		
t. \	Will the proposed action at the site involve the comm	ercial generation, treatmen	t, storage, or disposal of hazard	lous Z Yes No
1	waste?			
	Yes:	. 1 1 11 1	1 . 0 . 111	
\ '	 Name(s) of all hazardous wastes or constituents to be Spent Hemp w/trace amounts of ethanol, isopropyl alcohol 		anaged at facility:	
	Open Herry wittage amounts of entanol, isopropyl alcohol	and bleach		
ii	Generally describe processes or activities involving	hazardous wastes or consti	fuents:	
	Extraction of hemp oil, cleaning process for facility and equ	ipment		
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
ii	i. Specify amount to be handled or generated 165	tons/month		
ir	Describe any proposals for on-site minimization, re	cycling or reuse of hazardo	ous constituents:	
	Biomass boiler for spent hemp			
,	Will any hazardous wastes he disposed at an evictim		774.0	
If	 Will any hazardous wastes be disposed at an existin Yes: provide name and location of facility: 	g offsite nazardous waste f	acility?	✓ Yes No
	Broome County Landfill			
Ifl	No: describe proposed management of any hazardous	wastes which will not be s	ent to a hazardous waste facilit	v:
	(, .
_				
	E. Site and Setting of Proposed Action			
E.	1. Land uses on and surrounding the project site			
	Existing land uses.			
	i. Check all uses that occur on, adjoining and near the			
	Urban Industrial Commercial Resid		ıral (non-farm)	
_		r (specify):		
ll.	If mix of uses, generally describe:			
-				
b. 1	Land uses and covertypes on the project site.			
	Land use or	Current	Acreage After	Change
	Covertype	Acreage	Project Completion	(Acres +/-)
•	Roads, buildings, and other paved or impervious	40.77	40.40	
	surfaces	12.77	13.12	+0.35
•	Forested	19.72	19.42	-0.30
•	Meadows, grasslands or brushlands (non-	15 5R	15.50	0.05
•	agricultural, including abandoned agricultural)	15.58	15.53	-0.05
•	agricultural, including abandoned agricultural) Agricultural	15.58	15.53	-0.05
•	agricultural, including abandoned agricultural) Agricultural (includes active orchards, field, greenhouse etc.)	15.58	15.53	-0.05
	agricultural, including abandoned agricultural) Agricultural (includes active orchards, field, greenhouse etc.) Surface water features	15.58	15.53	-0.05
•	agricultural, including abandoned agricultural) Agricultural (includes active orchards, field, greenhouse etc.) Surface water features (lakes, ponds, streams, rivers, etc.)	15.58	15.53	-0.05
•	agricultural, including abandoned agricultural) Agricultural (includes active orchards, field, greenhouse etc.) Surface water features (lakes, ponds, streams, rivers, etc.) Wetlands (freshwater or tidal)	15.58	15.53	-0.05
•	agricultural, including abandoned agricultural) Agricultural (includes active orchards, field, greenhouse etc.) Surface water features (lakes, ponds, streams, rivers, etc.)	15.58	15.53	-0.05
•	agricultural, including abandoned agricultural) Agricultural (includes active orchards, field, greenhouse etc.) Surface water features (lakes, ponds, streams, rivers, etc.) Wetlands (freshwater or tidal)	15.58	15.53	-0.05
•	agricultural, including abandoned agricultural) Agricultural (includes active orchards, field, greenhouse etc.) Surface water features (lakes, ponds, streams, rivers, etc.) Wetlands (freshwater or tidal) Non-vegetated (bare rock, earth or fill)	15.58	15.53	-0.05

c. Is the project site presently used by members of the community for public recreation? i. If Yes: explain:	□Yes☑No
d. Are there any facilities serving children, the elderly, people with disabilities (e.g., schools, hospitals, licensed day care centers, or group homes) within 1500 feet of the project site? If Yes, i. Identify Facilities:	□Yes Z No
e. Does the project site contain an existing dam? If Yes: i. Dimensions of the dam and impoundment:	☐ Yes No
 Dam height: Dam length: Surface area: feet acres 	
Volume impounded: gallons OR acre-feet ii. Dam's existing hazard classification: iii. Provide date and summarize results of last inspection:	
f. Has the project site ever been used as a municipal, commercial or industrial solid waste management facility, or does the project site adjoin property which is now, or was at one time, used as a solid waste management facility Yes:	☐Yes Z No ility?
 i. Has the facility been formally closed? If yes, cite sources/documentation: ii. Describe the location of the project site relative to the boundaries of the solid waste management facility: 	☐ Yes☐ No
iii. Describe any development constraints due to the prior solid waste activities:	
g. Have hazardous wastes been generated, treated and/or disposed of at the site, or does the project site adjoin property which is now or was at one time used to commercially treat, store and/or dispose of hazardous waste? If Yes: i. Describe waste(s) handled and waste management activities, including approximate time when activities occurr	☐Yes ✓No
h. Potential contamination history. Has there been a reported spill at the proposed project site, or have any remedial actions been conducted at or adjacent to the proposed site? If Yes:	☐Yes No
 i. Is any portion of the site listed on the NYSDEC Spills Incidents database or Environmental Site Remediation database? Check all that apply: 	□Yes□No
☐ Yes - Spills Incidents database Provide DEC ID number(s): ☐ Yes - Environmental Site Remediation database Provide DEC ID number(s): ☐ Neither database Provide DEC ID number(s):	
ii. If site has been subject of RCRA corrective activities, describe control measures:	
iii. Is the project within 2000 feet of any site in the NYSDEC Environmental Site Remediation database? If yes, provide DEC ID number(s): 704019, 704028, 704026	Z Yes□No
iv. If yes to (i), (ii) or (iii) above, describe current status of site(s): Off-site, status unknown	

v. Is the project site subject to an institutional contro	l limiting property uses?		☐ Yes Z No
 If yes, DEC site ID number: Describe the type of institutional control (e. 	g., deed restriction or easement):		
Describe any use limitations:Describe any engineering controls:			
 Will the project affect the institutional or en Explain: 	gineering controls in place?		☐ Yes Z No
E.2. Natural Resources On or Near Project Site			
a. What is the average depth to bedrock on the project	site?	20 feet	
b. Are there bedrock outcroppings on the project site?			□Vac 7 No
If Yes, what proportion of the site is comprised of bed	lrock outcroppings?	%	☐ Yes Z No
c. Predominant soil type(s) present on project site:	Cw - cut and fill lands, loamy materia	95 %	
	UnB - Unadilla silt loam	5 %	
d. What is the average depth to the water table on the	project site? Average: 20	feet	
e. Drainage status of project site soils: Well Draine			
☐ Moderately ☐ Poorly Drain			
f. Approximate proportion of proposed action site with			
	☐ 10-15%: ☐ 15% or greater:	% of site % of site	
g. Are there any unique geologic features on the project If Yes, describe:	ct site?		☐ Yes Z No
If Yes, describe:			
h. Surface water features.			
i. Does any portion of the project site contain wetland ponds or lakes)?		treams, rivers,	∠ Yes□No
ii. Do any wetlands or other waterbodies adjoin the pr	oject site?		Z Yes□No
If Yes to either <i>i</i> or <i>ii</i> , continue. If No, skip to E.2.i. <i>iii</i> . Are any of the wetlands or waterbodies within or a	diaining at a construct state of the 11	C 1 1	
state or local agency?			✓ Yes □No
iv. For each identified regulated wetland and waterbook • Streams: Name Susquehanna River (a	ly on the project site, provide the fo adjacent)	llowing information: Classification Not in proje	ct area
Lakes or Ponds: Name		Classification	
 Wetlands: Name Federal Waters, Fede Wetland No. (if regulated by DEC) 	ral Waters	Approximate Size Not in	project area
v. Are any of the above water bodies listed in the most waterbodies?	recent compilation of NYS water of	quality-impaired	☐Yes Z No
If yes, name of impaired water body/bodies and basis for	or listing as impaired:		
i. Is the project site in a designated Floodway?			☐Yes Z No
j. Is the project site in the 100-year Floodplain?			☐Yes Z No
k. Is the project site in the 500-year Floodplain?			✓Yes No
I. Is the project site located over, or immediately adjoin If Yes:			Z Yes □No
i. Name of aquifer: Principal Aquifer, Primary Aquifer, Sole	e Source Aquifer Names:Clinton Street E	Ballpark SSA	

m. Identify the predominant wildlife species that occupy or use the project site: squirrel, rabbit	
n. Does the project site contain a designated significant natural community? If Yes: i. Describe the habitat/community (composition, function, and basis for designation):	□Yes ☑ No
 ii. Source(s) of description or evaluation: iii. Extent of community/habitat: Currently: Following completion of project as proposed: Gain or loss (indicate + or -): o. Does project site contain any species of plant or animal that is listed by the federal government or NYS as endangered or threatened, or does it contain any areas identified as habitat for an endangered or threatened species. 	✓ Yes□No
If Yes: i. Species and listing (endangered or threatened): Brook Floater	
 p. Does the project site contain any species of plant or animal that is listed by NYS as rare, or as a species of special concern? If Yes: i. Species and listing: 	□Yes √ No
q. Is the project site or adjoining area currently used for hunting, trapping, fishing or shell fishing? If yes, give a brief description of how the proposed action may affect that use: Susquehanna River is used for fishing	Z Yes □No
E.3. Designated Public Resources On or Near Project Site	
a. Is the project site, or any portion of it, located in a designated agricultural district certified pursuant to Agriculture and Markets Law, Article 25-AA, Section 303 and 304? If Yes, provide county plus district name/number:	Yes No
b. Are agricultural lands consisting of highly productive soils present? i. If Yes: acreage(s) on project site? ii. Source(s) of soil rating(s):	∏Yes∏No
c. Does the project site contain all or part of, or is it substantially contiguous to, a registered National Natural Landmark? If Yes: i. Nature of the natural landmark: Biological Community Geological Feature ii. Provide brief description of landmark, including values behind designation and approximate size/extent:	∐Yes Z No
d. Is the project site located in or does it adjoin a state listed Critical Environmental Area? If Yes: i. CEA name: ii. Basis for designation: iii. Designating agency and date:	☐Yes ZNo

i. Nature of historic/archaeological resource: Archaeological Site Historic Building or District ii. Name: iii. Brief description of attributes on which listing is based: iii. Brief description of attributes on which listing is based: iii. Brief description of attributes on which listing is based: iii. Brief description of attributes on which listing is based: iii. Brief description of attributes on which listing is based: iii. Brief description of any portion of it, located in or adjacent to an area designated as sensitive for archaeological sites on the NY State Historic Preservation Office (SHPO) archaeological site inventory? g. Have additional archaeological or historic site(s) or resources been identified on the project site? If Yes: i. Describe possible resource(s): ii. Basis for identification: ii. Is the project site within fives miles of any officially designated and publicly accessible federal, state, or local yes \textstylength{N}\text{N}\text{oscric or aesthetic resource?}} If Yes: ii. Identify resource: iii. Distance between project and resource: iii. Is the project site located within a designated river corridor under the Wild, Scenic and Recreational Rivers Program 6 NYCRR 666? If Yes: iii. Identify the name of the river and its designation: iii. Is the activity consistent with development restrictions contained in 6NYCRR Part 666? Yes \textstylength{N}\text{N}\text{oscric or minimize} Yes \textstylength{N}\text{N}\text{oscric or minimize} Yes \textstylength{N}\text{N}\text{oscric or minimize} Yes \textstylength{N}\text{oscric or minimize} Yes \text{N}\text{oscric or minimize} Yes \text{N}\text{oscric or minimize}	e. Does the project site contain, or is it substantially contiguous to, a building, which is listed on the National or State Register of Historic Places, or that h Office of Parks, Recreation and Historic Preservation to be eligible for listin If Yes:	has been determined by the Commissioner of	Yes No of the NYS
iii. Brief description of attributes on which listing is based: [I. Is the project site, or any portion of it, located in or adjacent to an area designated as sensitive for archaeological sites on the NY State Historic Preservation Office (SHPO) archaeological site inventory? [I. Is the project site on the NY State Historic Preservation Office (SHPO) archaeological site inventory? [I. Is the additional archaeological or historic site(s) or resources been identified on the project site? [I. Pescribe possible resource(s): [I. Describe possible resource(s): [I. Basis for identification: [I. Is the project site within fives miles of any officially designated and publicly accessible federal, state, or local pression or aesthetic resource? [If Yes: [I. Nature of, or basis for, designation (e.g., established highway overlook, state or local park, state historic trail or scenic byway, etc.): [II. Distance between project and resource: [II. Is the project site located within a designated river corridor under the Wild, Scenic and Recreational Rivers Program 6 NYCRR 666? [If Yes: [If Yes: [If you have identified any adverse impacts which could be associated with your proposal, please describe those impacts plus any measures which you propose to avoid or minimize them. [Incertify that the information provided is true to the best of my knowledge. [Incertify that the information provided is true to the best of my knowledge. [Incertify that the information provided is true to the best of my knowledge. [Incertify that the information provided is true to the best of my knowledge.	i. Nature of historic/archaeological resource: Archaeological Site	Historic Building or District	
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Tout St	I certify that the information provided is true to the best of my knowledge.		
Signature Court Suit	Applicativ Spoilsor Name Robert Switala, PE - Authorized Agent Date	10/3/19	
Title Principal - Bergmann	Signature Title	Principal - Bergmann	



B.i.i [Coastal or Waterfront Area]	No
B.i.ii [Local Waterfront Revitalization Area]	No
C.2.b. [Special Planning District]	Yes - Digital mapping data are not available for all Special Planning Districts. Refer to EAF Workbook.
C.2.b. [Special Planning District - Name]	NYS Major Basins:Upper Susquehanna
E.1.h [DEC Spills or Remediation Site - Potential Contamination History]	Digital mapping data are not available or are incomplete. Refer to EAF Workbook.
E.1.h.i [DEC Spills or Remediation Site - Listed]	Digital mapping data are not available or are incomplete. Refer to EAF Workbook.
E.1.h.i [DEC Spills or Remediation Site - Environmental Site Remediation Database]	Digital mapping data are not available or are incomplete. Refer to EAF Workbook.
E.1.h.iii [Within 2,000' of DEC Remediation Site]	Yes
E.1.h.iii [Within 2,000' of DEC Remediation Site - DEC ID]	704019, 704028, 704026
E.2.g [Unique Geologic Features]	No
E.2.h.i [Surface Water Features]	Yes
E.2.h.ii [Surface Water Features]	Yes
E.2.h.iii [Surface Water Features]	Yes - Digital mapping information on local and federal wetlands and waterbodies is known to be incomplete. Refer to EAF Workbook.
E.2.h.iv [Surface Water Features - Wetlands Name]	Federal Waters
E.2.h.v [Impaired Water Bodies]	No
E.2.i. [Floodway]	Digital mapping data are not available or are incomplete. Refer to EAF Workbook.
E.2.j. [100 Year Floodplain]	Digital mapping data are not available or are incomplete. Refer to EAF Workbook.

E.2.k. [500 Year Floodplain]	Digital mapping data are not available or are incomplete. Refer to EAF Workbook.
E.2.I. [Aquifers]	Yes
E.2.I. [Aquifer Names]	Principal Aquifer, Primary Aquifer, Sole Source Aquifer Names:Clinton Street Ballpark SSA
E.2.n. [Natural Communities]	No
E.2.o. [Endangered or Threatened Species]	Yes
E.2.o. [Endangered or Threatened Species - Name]	Brook Floater
E.2.p. [Rare Plants or Animals]	No
E.3.a. [Agricultural District]	No
E.3.c. [National Natural Landmark]	No
E.3.d [Critical Environmental Area]	No
E.3.e. [National or State Register of Historic Places or State Eligible Sites]	Digital mapping data are not available or are incomplete. Refer to EAF Workbook.
E.3.f. [Archeological Sites]	Yes
E.3.i. [Designated River Corridor]	No



1 Hershey Drive Smiths Falls, ON K7A 0A8 (855) 558 9333 invest@canopygrowth.com www.canopygrowth.com

Re: IDA Application and Request for Confidentiality

To the Agency/IDA:

Please find attached our application for benefits under the IDA for Applicant Canopy Growth USA, LLC ("Canopy"), and all necessary documentation for our request of sales tax exemptions for construction, real property tax abatements, and other incentives as allowed by the IDA.

Canopy requests that certain information in its application for IDA benefits be kept confidential pursuant to Article 6 of the Public Officers Law, particularly section 89(5)(a)(1). Certain information disclosed in the application are in the nature of trade secrets and confidential commercial information, particularly the site plan and any narrative descriptions of future plans and market projections. Disclosure of this information would cause substantial injury to Canopy.

The Project that is the subject of the application is a unique and customized facility for a new and innovative industry. To the extent that our submitted application reveals facility floor plans, construction plans, proposed product lines, and market projections, this information is highly sensitive, and Canopy's competitors would gain an unfair economic advantage by obtaining this information via a public records request. The Broome County Agency/IDA should therefore grant an exemption from disclosure pursuant to Public Officers Law § 87(2)(d) and 16 NYCRR § 6-1.3.

Pursuant to section 89(5)(a)(3), the Agency/IDA shall notify Canopy whether it will grant this request for confidentiality and exception from the public records law, and in the meantime, must maintain documents under the scope of this request apart from all of its other public records until fifteen (15) days after a final determination has been made whether the request/exception will be granted.

We look forward to working with you. Please do not hesitate to call or email us if you have any questions.

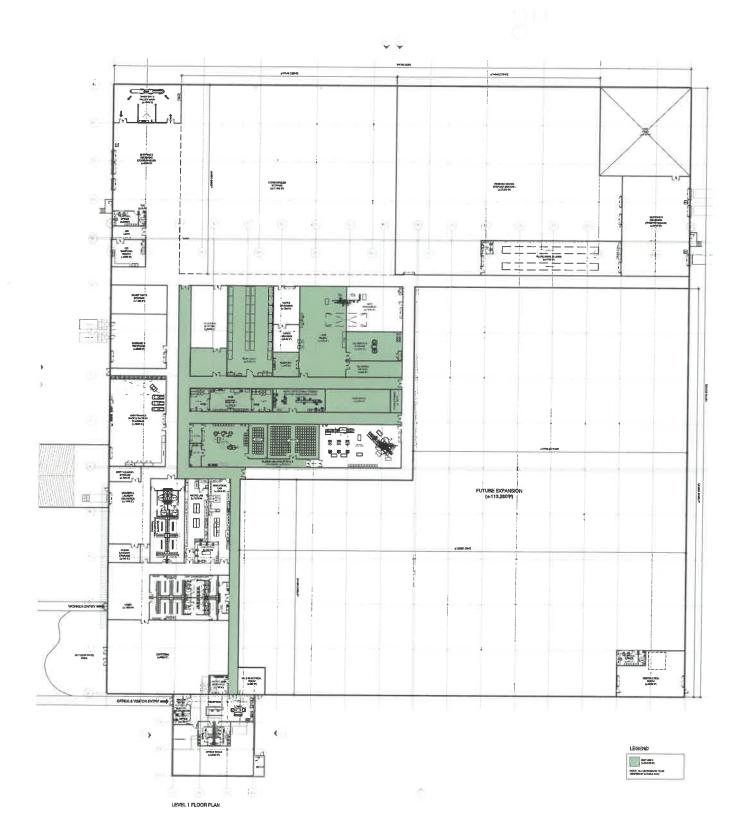
Thank you,

Ilauc (Cuy

Isaac Cheng







UNDER REVIEW INTERNALLY



