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P U B L I C   H E A R I N G

RE: APPLICATION ADEC SOLUTIONS USA, INC.,

FOR FINANCIAL ASSISTANCE

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Public Hearing held on July 08, 2015, at 12:04 p.m. at the Town of Conklin Town Hall, 1271 Conklin Road, Conklin, New York, before Melissa L. Warner, Court Reporter and Notary Public in and for the State of New York.

A P P E A R A N C E S

Speakers:

> JOSEPH B. MEAGHER, ESQ.
>   Thomas, Collison & Meagher
>   Attorneys at Law
>   1201 Monroe Street, Endicott, New York 13760
>
> KEVIN McLAUGHLIN
>   The Agency
>   Broome County IDA/LDC
>   60 Hawley Street
>   5th Floor
>   Binghamton, New York 13901

Also Present:

Evan Tobler - ADEC Solutions USA, Inc.
George Vastardis - ADEC Solutions USA, Inc.
Natalie Abbadessa - The Agency
James Finch - Conklin Town Supervisor

1   MR. MEAGHER: Good afternoon. My name is

2   Joseph Meagher and I am counsel to the

3   Broome County Industrial Development Agency.

4   The Agency is conducting a hearing pursuant to

5   General Municipal Law Section 859A to seek

6   public comment on an application for financial

7   assistance submitted by ADEC Solutions USA,

8   Inc., in connection with the proposed document

9   management facility to be located at 56 Broome

10   Corporate Parkway in the Town of Conklin.

11   The acceptance of the filing by the

12   Agency does not infer any position on the

13   approval or disapproval of the financial

14   assistance requested. No position will be

15   taken by the Agency until the public hearing

16   is concluded.

17   A copy of the application, along with the

18   cost benefit analysis prepared by the Agency,

19   is available for your review at the offices of

20   the Agency.

21   Notice of this hearing was published in

22   the Press & Sun Bulletin on June 23rd, 2015.

23   I request that each person wishing to speak

24   state his or her name, and if you are speaking

25   on behalf of an entity or organization, please

1   identify that entity or organization. The

2   hearing will remain open until all public

3   comment is concluded.

4   I will first ask Kevin McLaughlin,

5   Executive Director of the Agency, to explain

6   the benefits that have been requested by

7   ADEC Solutions USA, Inc.

8   MR. McLAUGHLIN: Thank you, Joe.

9   The project entails the acquisition and

10 rehabilitation of 56 Broome Corporate Parkway

11 by ADEC Solutions USA.

12   ADEC Solutions is a global business

13 process outsourcing company with offices

14 throughout the world including United Kingdom,

15 Australia, Singapore and the Philippines, to

16 name a few. Their clients include companies

17 in the fields of healthcare, banking, media

18 and entertainment, aerospace, legal,

19 human resources and housing.

20   Initially, the 56 Broome Corporate

21 Parkway site will serve as a center for

22 document management solutions including

23 scanning and archiving services.

24   The company expects to hire 133 employees

25 in the next two years with expectations of

1   growing to over 250 in three to five years.

2   The total project cost for the project,

3   including acquisition of the building, is

4   estimated at $920,000.

5   The BC -- the Agency will be considering

6   approving a standard 15-year PILOT for the

7   company including sales and management tax

8   exemptions.

9   Thank you.

10   MR. MEAGHER: All right. Does anyone

11   wish to be heard either for or against the

12   application?

13   I will ask again, does anyone wish to be

14   heard either for or against the application?

15   One last time, since we have a new person

16   in the audience, does anyone wish to be

17   heard --

18   MR. FINCH: I'm not a new person but

19   that's okay. No. I don't have any comments.

20   MR. MEAGHER: All right. Since there's

21   no public comment, I'm going to draw the

22   hearing to a conclusion.

23   I'm going to ask that the Notice of

24   Public Hearing, Affidavit of Publication,

25   Affidavit of Posting and Affidavit of Mailing

1   to the taxing authorities of the Notice of

2   Public Hearing be spread upon the record of

3   these proceedings.

4   And that said, this hearing is now

5   concluded.

6   (Proceeding concluded at 12:08 p.m.)

C E R T I F I C A T I O N

I, MELISSA L. WARNER, Court Reporter and Notary Public in and for the State of New York, DO HEREBY CERTIFY that I attended the foregoing proceedings, took stenographic notes of the same and that the foregoing is a true and correct copy of same and the whole thereof.

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MELISSA L. WARNER