



**BCIDA**

**Broome County Industrial Development Agency** P.O. Box 1510, Binghamton, NY 13902-1510

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**BROOME COUNTY INDUSTRIAL DEVELOPMENT AGENCY**  
**FEBRUARY 13, 2015 • 12:00 p.m. • Broome County Public Library**  
**185 Court Street, Exhibit Room, 2<sup>nd</sup> Floor**  
**Binghamton, New York 13901**

**AGENDA**

- |                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |               |
|-----------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|
| <b>Terrence M. Kane</b><br>Chairman           | 1. Approve Minutes – January 9, 2014 Board Meeting                                                                                                                                                                                                                                                                                                                                                                                                                                                           | T. Kane       |
| <b>Wayne L. Howard</b><br>Vice Chairman       | 2. Public Comment                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | T. Kane       |
| <b>James G. Rounds, Jr.</b><br>Secretary      | 3. Executive Director’s Report                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | K. McLaughlin |
| <b>John J. Stevens</b><br>Treasurer           | <ul style="list-style-type: none"> <li>• Updates</li> <li>• Internal Financial Report – January 31, 2015</li> <li>• Strategic Plan Update</li> </ul>                                                                                                                                                                                                                                                                                                                                                         |               |
| <b>James V. Baumgartner</b><br>Board Member   | 4. Loan Funds Availability as of January 31, 2015                                                                                                                                                                                                                                                                                                                                                                                                                                                            | T. Gray       |
|                                               | <b>New Business</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |               |
| <b>John Bernardo</b><br>Board Member          | 5. Communications Strategy Update                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | S. Duncan     |
| <b>Jeffrey K. Davis</b><br>Board Member       | 6. Resolution to Extend Sales Tax Exempt Status for Sheedy Road LLC/Juneberry Road LLC                                                                                                                                                                                                                                                                                                                                                                                                                       | K. McLaughlin |
| <b>Robert N. Nielsen, Jr.</b><br>Board Member | 7. Resolution Authorizing the Final Inducement for the American Horizons, LLC Sale Leaseback Transaction to Facilitate the Financing of the Construction and Equipping of a 56-Unit, Single Level, 55 and Older, Residential Rental Community Located at East Franklin Street, Village of Endicott, Broome County, New York, Entering into a PILOT Agreement Deviating from the Agency’s Uniform Tax Exemption Policy and Granting a Sales and Mortgage Tax Exemptions Consistent with the Agency’s Policies | K. McLaughlin |
| <b>Jeffrey K. Smith</b><br>Board Member       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |               |
| <b>Kevin McLaughlin</b><br>Executive Director | 8. Executive Session: To Discuss the Proposed Acquisition and Sale of Real Property for the BCIDA                                                                                                                                                                                                                                                                                                                                                                                                            | T. Kane       |
|                                               | <b>Old Business</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |               |
|                                               | 9. Adjournment                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | T. Kane       |